RECOMMENDATION TABULATION

| | broward county Public Schools | • | | | |
|---|--|---|---|--|--|
| ITB #: | 58-039N | Tentative Board Meeting | ng Date*: AP | RIL 24, 2018 | |
| ITB Title: | LIBRARY MATERIALS | # Notified: | 597 | # Downloaded: | 46 |
| | | # of Responses Rec'd: | 16 | # of "No Bids": | 1 |
| For: | VARIOUS SCHOOLS & DEPARTMENTS | ITB Opening Date : | APRIL 6, 20 | 18 | |
| Fund: | (School/Department) VARIOUS FUNDS | Advertised Date: | MARCH 8, 2 | 2018 | |
| Warehousing Servaffected by the decision. The formal written prowhich the District Procurement & Wan intended decision. | TB RECOMMENDATION/TABULATION: Select One Recovices and www.Demandstar.com on APRIL 13 , 2018 @ 3:00 pprocession or intended decision shall file a notice of protest, in writing mal written protest shall be filed within ten (10) days after the demand written protest shall constitute a waiver of proceedings under the state with particularity the facts and law upon which the triangle is closed shall be excluded in the computation of the 72-hour state and state with particularity the facts and law upon which the triangle is closed shall be excluded in the computation of the 72-hour state and state with the School Board, at the time of filing the form SBBC), in an amount equal to one percent (1%) of the estimated was urchasing Policies, Section N, within the time allowed for filing and the state of the | n and will remain poste , within 72 hours after the late the notice of protester this chapter. Section 1 e protest is based." Satur- time period provided. Fi 323, Sunrise, Florida 333 mal written protest, a bo- ralue of the contract. Fail | d for 72 hours. the posting of the tis filed. Failur 20.57(3)(b), Fl days, Sundays, illings shall be as 151. Any persond, payable to lure to post the | Any person who is ace notice of decision or is to file a notice of prorida Statutes, states the state holidays and day at the office of the Dina who files an action properties. The School Board of I bond required by SBBO | dversely intended rotest or nat "The rector of rotesting Broward |
| | f Silence, as stated in the ITB / RFP / RFQ / HARD BID, in the ist tentative. Confirm with the Purchasing Agent of reco | | | | |
| | RECOMMENDATION | TABULATION | | | |
| RESPONSIBLE I PUBLISHER'S LI BID ITEM 3 IS I AND MEET ALL | MEET THE NEEDS OF SBBC, BID ITEM 1 AND BID IBIDDERS MEETING ALL SPECIFICATIONS, TERMS AND IST PRICE FOR PRINT AND NON-PRINT PUBLICATIONS BEING AWARDED TO ALL BIDDERS PROVIDING ANCILL SPECIFICATIONS, TERMS AND CONDITIONS OF THE ITARGEST VOLUME OF BUSINESS. | CONDITIONS OFFER ARY SERVICES WHO | ING A SINGL ARE RESPO | E-FIXED PERCENTA | AGE OFF |
| VENDOR NAMI | E | AWARDED IT | EMS | | |
| ABDO PUBLISH | ING COMPANY, INC. | PRINT, NON-PI | RINT & ANCII | LLARY SERVICES | |
| CAVENDISH SQ | UARE PUBLISHING, LLC | PRINT, NON-PI | RINT & ANCII | LLARY SERVICES | |
| EARLEY LEARN | NING SYSTEMS, INC. | PRINT, NON-PI | RINT & ANCII | LLARY SERVICES | |
| ENSLOW PUBLI | ISHING, LLC | PRINT, NON-PI | RINT & ANCII | LLARY SERVICES | |
| GARETH STEVE | ENS PUBLISHING, LLLP | PRINT, NON-PI | RINT & ANCII | LLARY SERVICES | |
| GARRETT OPER | RATING COMPANY, LLC, D/B/A GARRETT BOOK COMPA | NY PRINT & ANCI | LLARY SERV | ICES | |
| GL GROUP, INC | . DBA THE BOOKSOURCE, INC. | PRINT & NON- | PRINT | | |
| GREENHAVEN I | PUBLISHING, LLC | PRINT, NON-PI | RINT & ANCII | LLARY SERVICES | |
| Bv: | Karlene Grant | D: | ate: | APRIL 13, 2018 | |

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

(Purchasing Agent)

RECOMMENDATION TABULATION

AWARDED ITEMS

ITB 58-039N PAGE 2

VENDOR NAME

| By: (Purchasing Agent) | Date: APRIL 13, 2018 |
|--|---|
| 1/ , , , | |
| CONTRACT PERIOD: APRIL 25, 2018, THROUGH MAY 31, 2020. | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| | |
| THE ROSEN PUBLISHING GROUP, INC. | PRINT, NON-PRINT & ANCILLARY SERVICES |
| THE LIBRARY STORE, INC. | NON-PRINT |
| NATIONAL HIGHLIGHTS, INC. | I MINI, NON-FRIMI & AMCILLARI SERVICES |
| MACKIN BOOK COMPANY NATIONAL HIGHLIGHTS, INC. D/B/A MASON CREST AN IMPRINT OF | PRINT, NON-PRINT & ANCILLARY SERVICES PRINT, NON-PRINT & ANCILLARY SERVICES |
| LECTORUM PUBLICATION, INC | PRINT & ANCILLARY SERVICES |
| KAPLAN EARLY LEARNING COMPANY | PRINT & NON-PRINT |
| INGRAM LIBRARY SERVICES, LLC | PRINT, NON-PRINT & ANCILLARY SERVICES |
| HERTZBERG-NEW METHOD, INC., D/B/A PERMA-BOUND BOOKS | PRINT, NON-PRINT & ANCILLARY SERVICES |

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.



Company Name: ABDO Publishing Company

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|----------|--|--------|------------|-------------|-----------|------------|------------|-----------------|--------------|--------------|------------|------------|--------------|--------------|--------------|---------------|-------------|------------|
| | | | | | | | Business/ | | | | | | University | Society or | | | | Net |
| 14 | December | Totale | New Toods | Scientific/ | Tankadaal | Low | Economics/ | Social Science/ | C | Reference/ | Destille. | Handle ed. | Press | Association | Foreign | Foreign | Out of | Handling |
| Item | Description | Trade | Non-Trade | Medical | Technical | Law | Financial | Humanities | Governmental | Encyclopedia | Braille | Handbooks | Publications | Publications | Publications | Publications2 | Print Books | Charge |
| | CLOTH BINDING | NI/A | NI/A | NI/A | NI/A | NI/A | N1/A | NI/A | N1/A | NI/A | NI/A | NI/A | NI/A | N1/A | NI/A | NI/A | NI/A | NI/A |
| | Biocount por copy | - | N/A N/A | · · | | N/A N/A | N/A N/A | · · | N/A N/A | N/A N/A | N/A N/A | | | N/A N/A | - | * | N/A | N/A N/A |
| | Volume 1 Holling 1 Hee Breaks for onligic Title. | N/A | N/A | N/A | N/A | N/A | IN/A | IN/A | IN/A | N/A | N/A | N/A | N/A | IN/A | N/A | IN/A | N/A | IV/A |
| | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| _ | | | | | | | | | | | | | | | | | | |
| В | LIBRARY BINDING | 222 | | | | | | | | | | | | | | | | |
| | | | N/A | | · | N/A | N/A | | N/A | N/A | N/A | N/A | * | N/A | · · | | N/A | N/A |
| | Volume 1 Holling 1 Hoc Broaks for Single 11tic. | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| С | PAPERBACKS, QUALITY | | | | | | | | | | | | | | | | | |
| | Biocount por copy | | N/A | | | N/A | N/A | * | N/A | N/A | N/A | N/A | | N/A | | | N/A | N/A |
| | Volume 1 moning 1 mod Broaks for emigre 1 kilo. | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| E | PREBOUND HARDBACKS | | | | | | | | | | | | | | | | | |
| | Discount per copy | - | N/A | * | - 1 | N/A | N/A | * | N/A | N/A | N/A | - | | N/A | | - | N/A | N/A |
| | Volume 1 Holling 1 Hoo Broake for Gingle Titler | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |

Additional Information:

Please include any other categories below.

We offer a 30% Discount off the list price. The 30% discount is already reflected in the catalog and online.

Bid Summary Sheet
Page 3 of 55

Company Name: ABDO Publishing Company

<u>Bid Item 2</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Non-print and Other Publications**. If **not bidding an item**, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|---|------------|------------|------------------------|------------|------------|--------------------------------------|-------------------------------|--------------|----------------------------|------------|------------|-------------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| Audio Books Abridged - Tape/CD/DVD/MP3/MP4 1 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 2 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 3 Audio Cassettes (music, educational, etc.)4 Books on DVD (Digital Files) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 5 CDs (music, audio, etc.) 6 Compact Disc s | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 7 eBooks (non-subscription based) | 30% | N/A | | N/A | N/A | N/A | N/A | N/A | | N/A | | N/A | N/A | N/A | N/A | N/A | N/A |
| 8 Encyclopedias (Digital Versions)9 Maps, Globes, Atlases Charts | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| Microform (microfiche and microfilm) Musical Scores | N/A N/A | N/A N/A | - | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 12 Please include any other categories below. 13 Sheet Music | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/Δ |
| 14 Slides | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 15 Sound Recordings 16 Video Tapes (feature film, educational, etc.) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |

PLEASE SPECIFY OTHERS BELOW:

N/A

We offer a 30% Discount off the list price. The 30% discount is already reflected in the catalog and online.



Company Name: ABDO Publishing Company

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- * **Pricing shall be expressed in specific monetary amounts, NOT** percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- * Additional pages can be added if needed.

| Item # | Service | Brief Description | Amount Charged |
|--------|---|--|----------------|
| 1 | Catalog Kits | Free with order | \$ - |
| 2 | Cataloging & Processing (including shelf-ready books) | Free with order | \$ - |
| 3 | Machine Readable Cataloging (MARC) Records | Free with order | \$ - |
| 4 | Rebinding of Paperbacks | Not Applicable | N/A |
| 5 | Customized Reports | Not Applicable | N/A |
| 6 | Bibliographic Records | Free with order | \$ - |
| 7 | Security Tape | Theft Detection Strips .30 unattached / .60 attached | .30/.60 |
| 8 | Barcode Label | Free with order | \$ - |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | | | |
| | | | |

Company Name: Cavendish Square Publishing LLC

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|----------|--|--------|-----------|------------------------|-----------|--------|--------------------------------------|-------------------------------|--------------|----------------------------|---------|-----------|-------------------------------|---|-------------------------|--------------------------|---------|---------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | | Net Handling Charge |
| A CLC | OTH BINDING | | | | | | | | | | | | | | | | | |
| Disc | count per copy | 30% | 30% | N/A | N/A | N/A | N/A | N/A | N/A | 30% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% |
| Volu | ume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| B LIBI | RARY BINDING | | | | | | | | | | | | | | | | | |
| | count per copy | 30% | 30% | | | | | N/A | N/A | 30% | N/A | N/A | N/A | N/A | | | N/A | 0% |
| | and thomg thoo Broaks for omgree thesi | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | PERBACKS, QUALITY | 450/ | 450/ | | | | | | | | | | | | | | | |
| | count per copy | 15% | | | · · | | | N/A | N/A | N/A | | N/A | | | | | N/A | 0% |
| | and Thomg The Breaks for onigio thie. | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| E 200 | TROUBLE HARRANIA | | | | | | | | | | | | | | | | | |
| | EBOUND HARDBACKS | 200/ | 200/ | | | | | A1/A | *** | 2201 | | | | | | | | |
| | count per copy | 30% | | | | | N/A | N/A | N/A | 30% | | N/A | | | N/A | | N/A | 0% |
| | and I horing I had Broaks for Oringio Title. | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |

Additional Information:

Please include any other categories below.

Company Name: Cavendish Square Publishing LLC

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|---|------------|------------|------------------------|------------|------------|--------------------------------------|-------------------------------|--------------|----------------------------|------------|------------|-------------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| Audio Books Abridged - Tape/CD/DVD/MP3/MP4 1 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 2 Format | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | N/A | N/A | | N/A | | | N/A | N/A | N/A |
| 3 Audio Cassettes (music, educational, etc.) 4 Books on DVD (Digital Files) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 5 CDs (music, audio, etc.) 6 Compact Disc s | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 7 eBooks (non-subscription based) 8 Encyclopedias (Digital Versions) | 30% N/A | 30% N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | 0% N/A |
| 9 Maps, Globes, Atlases Charts 10 Microform (microfiche and microfilm) | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | | | | N/A N/A | N/A N/A |
| 11 Musical Scores 12 Please include any other categories below. | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 13 Sheet Music 14 Slides | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 15 Sound Recordings 16 Video Tapes (feature film, educational, etc.) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |

15 Sound Recordings | N/A | N/

| | | | | | | п | | | 0 | |
|---|---|----|----|---|-------|---|-----|---|---|---|
| В | п | | | - | MAR . | | B/A | | | |
| _ | | | | _ | | | | п | ш | |
| _ | | V. | V. | | | | | | | u |
| | | | | | | | | | | |

Company Name: Cavendish Square Publishing LLC

Company Representative: Arlene Riley

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- * Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- * Additional pages can be added if needed.

| Item # | Service | Brief Description | Amount Charged |
|--------|---|-------------------|----------------|
| | | | |
| 1 | Catalog Kits | | \$ - |
| | | | |
| 2 | Cataloging & Processing (including shelf-ready books) | | \$ - |
| | | | |
| 3 | Machine Readable Cataloging (MARC) Records | | \$ - |
| | | | |
| 4 | Rebinding of Paperbacks | | N/A |
| | | | |
| 5 | Customized Reports | | \$ - |
| | | | |
| 6 | Bibliographic Records | | \$ - |
| | | | |
| 7 | Security Tape | | \$ - |
| | | | |
| 8 | Barcode Label | | \$ - |
| | | | |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | | | |
| | FREE SHIPPING AND FREE PROCESSING | | |
| | | | |

Procurement & Warehousing Services
Broward County Public Schools

Bidder Info

Company Name: Earley Learning Systems, Inc.

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|---|--------|-----------|------------------------|------------|--------|-------------------------|-------------------------------|--------------|----------------------------|---------|------------|--------------------|--------------------------|-------------------------|--------------------------|-----------------------|--------------------|
| | | | | | | Business/ | | | | | | University | Society or | | | | Net |
| Item Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | Press Publications | Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Handling Charge |
| A CLOTH BINDING | Hauc | Non-made | Wiculcal | rcciiiicai | Law | Tillalicial | Hamamacs | Governmental | Lifeyelopedia | Dianic | Hallabooks | Tublications | Tublications | Tublications | T ublication32 | THIR DOOKS | Charge |
| Discount per copy | 25% | 25% | 25% | 25% | 25% | 25% | 25% | 25% | 25% | N/A | N/A | 25% | 25% | N/A | N/A | N/A | 0% |
| Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| B LIBRARY BINDING | 250 | 250/ | 250/ | 3E0/ | 3E0/ | | 4504 | | | | | 4.50 | | | | | |
| Discount per copy | 25% | | | | 25% | | | 25% | | | N/A | 25% | | | N/A | N/A | 0% |
| Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | IW/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | |
| C PAPERBACKS, QUALITY | | | | | | | | | | | | | | | | | |
| Discount per copy | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | N/A | N/A | 5% | 5% | N/A | N/A | N/A | 0% |
| Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| E PREBOUND HARDBACKS | 050 | AF. Y | | 85% | 050/ | | | | | | | | | | | | |
| Discount per copy | 25% | | | | 25% | | | 25% | | | | 25% | | | N/A | N/A | 0% |
| Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | |
| Additional Information: | | | | | | | | | | | | | | | | | |
| Please include any other categories below. | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |

Company Name: Earley Learning Systems, Inc.

<u>Bid Item 2</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Non-print and Other Publications**. If **not bidding an item**, **enter "N/A" in the appropriate cell**.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|---|-----------|-----------|------------------------|-----------|-----------|--------------------------------------|-------------------------------|--------------|----------------------------|------------|-----------|-------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| Audio Books Abridged - Tape/CD/DVD/MP3/MP4 1 Format | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% | N/A | N/A | 2% | 2% | N/A | N/A | N/A | 09 |
| Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 2 Format | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% | 2% | N/A | N/A | 2% | 2% | N/A | N/A | N/A | 0% |
| 3 Audio Cassettes (music, educational, etc.)4 Books on DVD (Digital Files) | N/A 2% | N/A 2% | N/A 2% | | N/A 2% | N/A | N/A 2% | N/A | N/A | N/A N/A | | | N/A N/A | N/A | N/A N/A | N/A N/A | 09 09 |
| 5 CDs (music, audio, etc.) | N/A | N/A | N/A | | N/A | 2% N/A | N/A | 2% N/A | N/A | N/A | | - | N/A | | N/A | N/A | 09 |
| 6 Compact Disc s | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 09 |
| 7 eBooks (non-subscription based) | 25% | 25% | 25% | 25% | 25% | 25% | 25% | 25% | 25% | N/A | N/A | 25% | 25% | N/A | N/A | N/A | 09 |
| 8 Encyclopedias (Digital Versions) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 09 |
| 9 Maps, Globes, Atlases Charts | 1% | 1% | 1% | 1% | 1% | 1% | 1% | 1% | 1% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 59 |
| 10 Microform (microfiche and microfilm) | N/A | N/A | N/A | - | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 09 |
| 11 Musical Scores | N/A | N/A | N/A | - | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 09 |
| 12 Please include any other categories below. | N/A | N/A | N/A | | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | N/A | N/A | N/A | 09 |
| 13 Sheet Music | N/A | N/A | N/A | - | N/A | N/A | N/A | N/A | N/A | | | | | | N/A | N/A | 09 |
| 14 Slides | N/A | N/A | N/A | | N/A | N/A | N/A | N/A | N/A | N/A | | | N/A | N/A | N/A | N/A | 09 |
| 15 Sound Recordings | N/A | | N/A | - | N/A | N/A | N/A | N/A | N/A | N/A | | | | | N/A | N/A | 09 |
| 16 Video Tapes (feature film, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 09 |

PLEASE SPECIFY OTHERS BELOW:

5

Page 10 of 55

Company Name: Earley Learning Systems, Inc.

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- * Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- * Additional pages can be added if needed.

| Item # | Service | Brief Description | | Amount Charged | |
|--------|---|---|---------|----------------|------|
| | | | | | |
| | | 1 main entry card, 2 shelf lists, subject cards, book pocket, | | | |
| 1 | Catalog Kits | label set, date due card | \$ | | 0.80 |
| | | MADO | | | |
| | Cataloging & Processing (including shelf-ready books) | MARC record, 1 barcode label with protector, 1 spine label | • | | 0.50 |
| 2 | | with protector, 1 AR label | \$ | | 0.59 |
| | | MADO I I I I G | | | |
| 3 | Machine Readable Cataloging (MARC) Records | MARC download is free when book or ebook is ordered | \$ | | - |
| | | NVA | | | |
| 4 | Rebinding of Paperbacks | N/A | | N/A | |
| | | N/A | | | |
| 5 | Customized Reports | N/A | | N/A | |
| , | 800 | NI/A | | N1/A | |
| 6 | Bibliographic Records | N/A | | N/A | |
| 7 | | Checkpoint theft detection beeper with pocket | Φ. | | 0.00 |
| 7 | Security Tape | Checkpoint their detection beeper with pocker | \$ | | 0.80 |
| 0 | Daranda Labal | Free when hardcover book is ordered | <u></u> | | |
| 8 | Barcode Label | THE WHEN HAILEDVEL DOOK IS OLUCIEU | \$ | | - |
| | PLEASE SPECIFY OTHERS BELOW: | | | | |
| | FLEASE SPECIFT OTHERS DELOW. | | | | |
| | | | | | |
| | | | | | |
| | | | | | |
| | | | | | |

Bid Summary Sheet
Page 11 of 55

| Bio | Id | ler | ln: | to. |
|---------|----|-------|-----|-----|
| D_{i} | ıu | I C I | | ıv |

Enslow Publishing LLc

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|------------|---|--------|-----------|------------------------|-----------|--------|-------------------------|-------------------------------|--------------|------------------|---------|-------------|-----------------------|--------------------------|-------------------------|--------------------------|-----------------------|--------------------|
| | | | | Calantifial | | | Business/ | 0 1101 | | Reference/ | | | University | Society or | Familian | Familian | 0.4 -6 | Net |
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Economics/ Financial | Social Science/ Humanities | Governmental | Encyclopedi a | Braille | Handbooks | Press Publications | Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Handling Charge |
| | CLOTH BINDING | Hauc | Non-made | Wiculdan | recrimear | Lavv | Tillalicial | Hamanites | Governmentar | u | Dianic | Tidilabooks | 1 dblications | T ublications | T ublications | 1 ublication32 | T TITL DOOKS | Criaryc |
| | Discount per copy | 25% | 25% | N/A | N/A | N/A | N/A | N/A | N/A | 25% | N/A | N/A | N/A | N/A | N/A | N/A | 25% | 0% |
| | | N/A | | | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| B L | LIBRARY BINDING | | | | | | | | | | | | | | | | | |
| | Discount per copy | 25% | 25% | N/A | N/A | N/A | N/A | N/A | N/A | 25% | N/A | N/A | N/A | N/A | N/A | N/A | 25% | 0% |
| | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies _ | | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |
| 0 [| DADEDDACKE OHALITY | | | | | | | | | | | | | | | | | |
| | PAPERBACKS, QUALITY | 15% | 6 15% | NI/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | N/A | N/A | N/A | N/A | 150/ | |
| | Discount per copy | N/A | N/A | | | N/A | N/A | N/A | | N/A N/A | | N/A N/A | N/A N/A | - | | | 15% | 0% |
| | Volume 1 moning 1 mod Broake for Omigro miler | IV/A | IN/A | IN/A | IV/A | IN/A | N/A | IV/A | IV/A | N/A | IV/A | IN/A | IV/A | IN/A | IN/A | IV/A | N/A | N/A |
| # copies _ | | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |
| E F | PREBOUND HARDBACKS | | | | | | | | | | | | | | | | | |
| Г | Discount per copy | 25% | 6 25% | N/A | N/A | N/A | N/A | N/A | N/A | 25% | N/A | N/A | N/A | N/A | N/A | N/A | 25% | 0% |
| | , | N/A | | | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |

Additional Information:

Please include any other categories below.

Bid Summary Sheet
Page 12 of 55

Enslow Publishing LLC

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|--|----------------------|------------|------------------------|------------|------------|--------------------------------------|-------------------------------|--------------|----------------------------|------------|------------|-------------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| Audio Books Abridged - Tape/CD/ 1 Format | DVD/MP3/MP4 N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Audio Books Unabridged - Tape/C 2 Format | D/DVD/MP3/MP4 N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 3 Audio Cassettes (music, education4 Books on DVD (Digital Files) | al, etc.) N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 5 CDs (music, audio, etc.) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 6 Compact Disc s 7 eBooks (non-subscription based) | 259 | | 6 N/A | N/A | N/A | N/A | N/A | N/A | | N/A | | N/A | | · | * | N/A | 0% |
| 8 Encyclopedias (Digital Versions)9 Maps, Globes, Atlases Charts | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 10 Microform (microfiche and microfile | n) N/A N/A | N/A | N/A N/A | N/A N/A | N/A N/A | N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A | N/A | N/A N/A | N/A N/A | N/A |
| 11 Musical Scores12 Please include any other categorie | s below. N/A | N/A N/A | N/A | N/A | N/A | N/A N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A N/A |
| 13 Sheet Music14 Slides | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 15 Sound Recordings16 Video Tapes (feature film, education | N/A nal. etc.) N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |

| 16 Video Tapes (feature film, educational, etc.) | N/A |
|--|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| | | | | | | | | | | | | | | | | | • |
| PLEASE SPECIFY OTHERS BELOW: | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |

Page 13 of 55

| Bidder Info | |
|-----------------------|--|
| Enslow Publishing LLC | |
| Arlene Riley | |

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- * Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- * Additional pages can be added if needed.

| Item # | Service | Brief Description | Amount Charged |
|--------|---|-------------------|----------------|
| | | | |
| 1 | Catalog Kits | | \$ - |
| | | | |
| 2 | Cataloging & Processing (including shelf-ready books) | | \$ - |
| | | | |
| 3 | Machine Readable Cataloging (MARC) Records | | \$ - |
| | | | |
| 4 | Rebinding of Paperbacks | | N/A |
| | | | |
| 5 | Customized Reports | | \$ - |
| | | | |
| 6 | Bibliographic Records | | \$ - |
| | | | |
| 7 | Security Tape | | \$ - |
| | | | |
| 8 | Barcode Label | | \$ - |
| | | | |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | | | |
| | FREE SHIPPING AND FREE PROCESSING | | |

Bid Summary Sheet



| Bio | bb | er | ln [.] | fo |
|-----|----|----|-----------------|----|
| | | | | |

Gareth Stevens Publishing LLLP

Bid Item 1 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|----------|--|--------|-----------|------------------------|-----------|--------|--------------------------------------|----------------------------------|--------------|----------------------------|---------|-----------|-------------------------------------|---|-------------------------|--------------------------|-----------------------|---------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| Α | CLOTH BINDING | | | | | | | | | | | | | | | | | |
| | Discount per copy | 25% | 25% | | · · | N/A | N/A | · · | N/A | 25% | | - | N/A | N/A | | N/A | 25% | 0% |
| | Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| В | LIBRARY BINDING | | | | | | | | | | | | | | | | | |
| | Discount per copy | 25% | 25% | | · · | N/A | N/A | · · | N/A | 25% | N/A | N/A | N/A | N/A | | N/A | 25% | 0% |
| | Totaline I floring I floo Broake for omigro fliter | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| С | PAPERBACKS, QUALITY | 150 | 150 | | | | | | | | | | | | | | 450/ | |
| | Discount per copy | 15% | | | · · | N/A | N/A | · · | N/A | IV/A | | - | | N/A | | N/A | 15% | 0% |
| | Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| E | PREBOUND HARDBACKS | | | | | | | | | | | | | | | | | |
| | Discount per copy | 25% | | | · · | N/A | N/A | · · | N/A | 25% | | N/A | N/A | N/A | | N/A | 25% | 0% |
| | Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |

Additional Information:

Please include any other categories below.

Bid Summary Sheet Page 15 of 55

Gareth Stevens Publishing LLLP

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|------|--|------------|------------|------------------------|------------|------------|--------------------------------------|-------------------------------|--------------|----------------------------|------------|------------|-------------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| 1 | Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2 | Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 3 | riadio descettos (masio) dadational, etc.) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| | CDs (music, audio, etc.) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A |
| | Compact Disc s eBooks (non-subscription based) | 25% | 25% | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | | | · | N/A | 0% |
| | Znoyoropoulae (Digital Versions) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 10 | Microform (microfiche and microfilm) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 12 | Please include any other categories below. | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | - | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| | ouria recoruingo | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |

| 10 Count Recordings | | | | | - | | | 1 | | | | | | - 1 | 1 | | | 1 |
|-------------------------------|--------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 16 Video Tapes (feature film, | educational, etc.) | N/A |
| | | | | | | | | | | | | | | | | | | |
| PLEASE SPECIFY OTHE | ERS BELOW: | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |

Bid Summary Sheet
Page 16 of 55

| Bidder Info | |
|----------------|-----------------|
| Gareth Stevens | Publishing LLLP |

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- * Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- * Additional pages can be added if needed.

| Have # | Comitos | Drief Description | Amount Charged |
|--------|---|-------------------|----------------|
| Item # | Service | Brief Description | Amount Gharged |
| 1 | Catalog Kits | | - |
| | | | |
| 2 | Cataloging & Processing (including shelf-ready books) | | \$ - |
| | | | _ |
| 3 | Machine Readable Cataloging (MARC) Records | | - |
| 4 | Rebinding of Paperbacks | | N/A |
| 4 | Rebiliding of Paperbacks | | IWA |
| 5 | Customized Reports | | \$ - |
| | | | |
| 6 | Bibliographic Records | | - |
| _ | | | |
| 7 | Security Tape | | - |
| 8 | Barcode Label | | \$ - |
| J | Darcouc Label | | * |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | | | |
| | FREE SHIPPING AND FREE PROCESSING | | |

Bid Summary Sheet
Page 17 of 55

| Bidder Info | |
|---------------------------|------|
| Gareth Stevens Publishing | LLLP |

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- * Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- * Additional pages can be added if needed.

| Have # | Comitos | Drief Description | Amount Charged |
|--------|---|-------------------|----------------|
| Item # | Service | Brief Description | Amount Gharged |
| 1 | Catalog Kits | | - |
| | | | |
| 2 | Cataloging & Processing (including shelf-ready books) | | \$ - |
| | | | _ |
| 3 | Machine Readable Cataloging (MARC) Records | | - |
| 4 | Rebinding of Paperbacks | | N/A |
| 4 | Rebiliding of Paperbacks | | IWA |
| 5 | Customized Reports | | \$ - |
| | | | |
| 6 | Bibliographic Records | | - |
| _ | | | |
| 7 | Security Tape | | - |
| 8 | Barcode Label | | \$ - |
| J | Darcouc Label | | * |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | | | |
| | FREE SHIPPING AND FREE PROCESSING | | |

Bid Summary Sheet
Page 18 of 55

Company Name: Garrett Book Company

Bid Item 1 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|---|----------|-----------|-------------|-----------|--------|------------|-----------------|--------------|--------------|-----------|-----------|--------------|--------------|---------|---------------|---------|----------|
| | ILCIII I | ILCITI Z | item 5 | Item 4 | item 5 | Business/ | item 7 | item o | item 7 | Itelli 10 | item 11 | University | Society or | Item 14 | item 13 | item 10 | Net |
| | | | Scientific/ | | | Economics/ | Social Science/ | | Reference/ | | | Press | Association | Foreign | Foreign | Out of | Handling |
| Item Description | Trade | Non-Trade | Medical | Technical | Law | Financial | Humanities | Governmental | Encyclopedia | Braille | Handbooks | Publications | Publications | | Publications2 | | Charge |
| A CLOTH BINDING | | | | | | | | | | | | | | | | | |
| Discount per copy | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies N/A | | | | | | | | | | | | | | | | | |
| # copies N/A | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| B LIBRARY BINDING | | | | | | | | | | | | | | | | | |
| Discount per copy | 30% | N/A | 30% | 30% | 30% | 30% | 30% | 30% | 30% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% |
| Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies 175,000 | | | | | | | | | | | | | | | | | |
| # copies N/A | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| C PAPERBACKS, QUALITY | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Discount per copy | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies N/A | | | | | | | | | | | | | | | | | |
| # copies N/A | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | |
| E PREBOUND HARDBACKS | | | | | | | | | | | | | | | | | |
| Discount per copy | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| tolamo i monig i moo Broanto for omigro i mor | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies N/A | | | | | | | | | | | | | | | | | |
| # copies N/A | | | | | | | | | | | | | | | | | |

Additional Information:

Please include any other categories below.

| Bi | | | | | |
|----|--|--|--|--|--|
| | | | | | |
| | | | | | |
| | | | | | |

Company Name: Garrett Book Company

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- * Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- * Additional pages can be added if needed.

| Item # | Service | Brief Description | Amount Charged |
|--------|---|--|-------------------------|
| item# | Catalog Kits | Pocket and catalog Cards Attached | |
| 1 | Catalog Nis | Focket and Catalog Cards Attached | .95/book |
| 2 | Cataloging & Processing (including shelf-ready books) | Marc Records, Attached Barcodes, Attached Spine Labels | Free w/oder over \$350 |
| 3 | Machine Readable Cataloging (MARC) Records | Full Marc Records-AARC2 or RDA Standards | Free w/oder over \$350 |
| 4 | Rebinding of Paperbacks | NA | NA |
| 5 | Customized Reports | NA | NA |
| 6 | Bibliographic Records | NA | NA |
| 7 | Security Tape | 3M or Checkpoint 9.5 Attached | .40/book |
| 8 | Barcode Label | Machine readable with title and eye-readable barcode number | Free w/order over \$350 |
| | PLEASE SPECIFY OTHERS BELOW: | Date Due Slips Attached | .20/book |
| | | Reading Program Spine Label attached | .20/book |
| | | Reading Program Info Label Set (includes lg. label & spine label) attached | .35/book |
| | | Pockets w/pocket label attached | .40/book |



Company Name: GL group, Inc., dba, Booksource

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|----------|--|--------|-----------|------------------------|-----------|--------|--------------------------------------|-------------------------------|--------------|----------------------------|---------|-----------|-------------------------------------|---|-------------------------|--------------------------|-----------------------|---------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| A CLO | OTH BINDING | | | | | | | | | | | | | | | | | |
| Disco | count per copy | 25% | 25% | N/A | N/A | N/A | N/A | 25% | N/A | 25% | N/A | N/A | 25% | N/A | N/A | N/A | N/A | 0% |
| | ıme Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | N/A | | N/A | N/A |
| # copies | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | | | | | | | | |
| B LIBR | RARY BINDING | | | | | | | | | | | | | | | | | |
| Disco | count per copy | 25% | 25% | N/A | N/A | N/A | N/A | 25% | N/A | 25% | N/A | N/A | 25% | N/A | N/A | N/A | N/A | 0% |
| | ıme Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | N/A | | N/A | N/A |
| # copies | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | | | | | | | | |
| C PAPI | PERBACKS, QUALITY | 250/ | 0501 | | | | | 0.507 | | 050/ | | | 9504 | | | | | |
| | count per copy | 25% | 25% | N/A | N/A | N/A | N/A | 25% | N/A | 25% | N/A | N/A | 25% | N/A | N/A | N/A | N/A | 0% |
| | ıme Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | | N/A | | N/A | N/A |
| # copies | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | | | | | | | | |
| E PREI | BOUND HARDBACKS | 250/ | 0501 | | | | | 0.507 | | 050/ | | | 9504 | | | | | |
| | count per copy | 25% | 25% | N/A | N/A | N/A | N/A | 25% | N/A | 25% | N/A | N/A | 25% | N/A | N/A | N/A | N/A | 0% |
| | ıme Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | | N/A | | N/A | N/A |
| # copies | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

Additional Information:

Please include any other categories below.

Bid Summary Sheet Page 21 of 55



Company Name: GL group, Inc., dba Booksource

Company Representative: Lindsey Rug

<u>Bid Item 2</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Non-print and Other Publications**. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|------|--|---------------------|---------------------|------------------------|------------|------------|--------------------------------------|-------------------------------|--------------|----------------------------|------------|------------|-------------------------------|---|-------------------------|--------------------------|-----------------------|-------------|
| tem | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handlin |
| | Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format | 25% | 25% | N/A | N/A | N/A | N/A | N/A | N/A | 25% | N/A | N/A | 25% | N/A | N/A | N/A | N/A | 0 |
| | Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format | 25% | 25% | N/A | N/A | N/A | N/A | N/A | N/A | 25% | N/A | N/A | 25% | N/A | N/A | N/A | N/A | 0 |
| | iddio odosottos (masio, oddoditoriai, etc.) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | 1 | • | N/A N/A | 1 | - | N/A N/A | N/A N/A |
| | CDs (music, audio, etc.) | 25% | 25% | | | N/A | | N/A | N/A N/A | 25% | N/A | N/A N/A | 25% | NI/A | NI/A | NI/A | NI/A | 09 |
| | Sompact Disc s | N/A 0-25% | N/A 0-25% | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | | N/A 0-25% | N/A N/A | [L | N/A 0-25% | N/A | N/A | N/A | N/A | N/A 0 |
| 8 E | znojolopodias (Bighar Versions) | N/A | N/A | N/A | - | N/A | | N/A | N/A | N/A | N/A | | - | - | 1 | - | - | N/A |
| | viaps, Globes, Filiases Grians | N/A | 1 | N/A | - | N/A | - | , . | | ** | N/A | | | | | | - | N/A |
| | viici oronii (moronii ara micronii) | N/A N/A | N/A N/A | N/A N/A | - | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | 1 | - | N/A N/A | 1 | 7 | | N/A N/A |
| 12 F | Please include any other categories below. | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 13 | | N/A | N/A | N/A | - | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 14 5 | Dilucs | N/A | N/A | N/A | | N/A | | N/A | N/A | N/A | N/A | | - | N/A | · · | | | N/A |
| 15 5 | Souria Recordings | N/A | | | | N/A | | - 1 | N/A | | N/A | | | | | | | N/A |
| 16 \ | /ideo Tapes (feature film, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

Bid Summary Sheet



| fc |
|----|

Greenhaven Publishing LLC

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|------------|---|---------|-----------|-------------|-----------|--------|------------|-----------------|--------------|-------------|---------|-----------|--------------|--------------|--------------|---------------|-------------|----------|
| | | | | | | | Business/ | | | Reference/ | | | University | Society or | | | | Net |
| | B t. W | | No. To b | Scientific/ | T | | Economics/ | Social Science/ | | Encyclopedi | B 'II. | | Press | Association | Foreign | Foreign | Out of | Handling |
| Item | Description | Trade | Non-Trade | Medical | Technical | Law | Financial | Humanities | Governmental | a | Braille | Handbooks | Publications | Publications | Publications | Publications2 | Print Books | Charge |
| Α (| CLOTH BINDING | 000/ | 000/ | | | | | | | 000/ | | | | | | | 000/ | |
| | Discount per copy | 20% | | 1 | N/A | | · · | N/A | N/A | 20% | | · | | N/A | | N/A | 20% | 0% |
| | Volume 1 moning 1 mod Broaks for omigro miles | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies _ | | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| B L | LIBRARY BINDING | | | | | | | | | | | | | | | | | |
| | Discount per copy | 20% | 20% | N/A | N/A | N/A | N/A | N/A | N/A | 20% | N/A | N/A | N/A | N/A | N/A | N/A | 20% | 0% |
| \ | Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies _ | | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| C F | PAPERBACKS, QUALITY | | | | | | | | | | | | | | | | | |
| | Discount per copy | 20% | 20% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 20% | 0% |
| \ | Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| E F | PREBOUND HARDBACKS | | | | | | | | | | | | | | | | | |
| | Discount per copy | 20% | 20% | N/A | N/A | N/A | N/A | N/A | N/A | 20% | N/A | N/A | N/A | N/A | N/A | N/A | 20% | 0% |
| \ | Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |

Additional Information:

Please include any other categories below.

Greenhaven Publishing LLC

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|---|------------|------------|------------------------|------------|------------|--------------------------------------|-------------------------------|--------------|----------------------------|------------|------------|-------------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| Audio Books Abridged - Tape/CD/DVD/MP3/MP4 1 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 2 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 3 Audio Cassettes (music, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | | | N/A | N/A | N/A |
| 4 Books on DVD (Digital Files) 5 CDs (music, audio, etc.) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 6 Compact Disc s | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 7 eBooks (non-subscription based) | 20% | 20% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% |
| 8 Encyclopedias (Digital Versions) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 9 Maps, Globes, Atlases Charts | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 10 Microform (microfiche and microfilm) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 11 Musical Scores | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 12 Please include any other categories below. | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 13 Sheet Music | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 14 Slides | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 15 Sound Recordings | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 16 Video Tapes (feature film, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

| 10 Count Recordings | | | | | - | | | 1 | | | | | | - 1 | 1 | | | 1 |
|-------------------------------|--------------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| 16 Video Tapes (feature film, | educational, etc.) | N/A |
| | | | | | | | | | | | | | | | | | | |
| PLEASE SPECIFY OTHE | ERS BELOW: | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |

Bid Summary Sheet

| Bidder Info | |
|---------------------------|--|
| Greenhaven Publishing LLC | |
| Arlene Riley | |

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

* Additional pages can be added if needed.

| Item # | Service | Brief Description | Amount Charged |
|--------|--|-------------------|----------------|
| | Catalog Vite | | Φ. |
| 1 | Catalog Kits | | - |
| 2 | Catalanian O Ducasasium (includina abalf usadu baslus) | | \$ - |
| 2 | Cataloging & Processing (including shelf-ready books) | | - |
| 3 | Machine Readable Cataloging (MARC) Records | | \$ - |
| | | | |
| 4 | Rebinding of Paperbacks | | N/A |
| | | | Φ. |
| 5 | Customized Reports | | \$ - |
| 6 | Bibliographic Records | | \$ - |
| 0 | Bibliographic Records | | ų. |
| 7 | Security Tape | | \$ - |
| | | | |
| 8 | Barcode Label | | \$ - |
| | DI FACE ODEOUEV OTUEDO DEL OW | | |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | FREE SHIPPING AND FREE PROCESSING | | |
| | | | |
| | | | |
| | | | |

Bid Summary Sheet
Page 25 of 55

Procurement & Warehousing Services
Broward County Public Schools

| Bio | | |
|-----|--|--|
| | | |
| | | |
| | | |

Company Name: Perma-Bound Books

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|------------|---|--------|-----------|------------------------|-----------|--------|--------------------------------------|-------------------------------|--------------|----------------------------|---------|-----------|-------------------------------------|---|-------------------------|--------------------------|-----------------------|---------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| Α (| CLOTH BINDING | | | | | | | | | | | | | | | | | |
| | Discount per copy | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | 3% | 3% | N/A | O ^c |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies . | | | | | | | | | | | | | | | | | | |
| # copies - | | | | | | | | | | | | | | | | | | |
| В | LIBRARY BINDING | | | | | | | | | | | | | | | | | |
| | | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | NI/A | NI/A | 3% | 3% | 3% | 3% | NI/A | 0(|
| | Discount per copy | 3 /0 | 3 /0 | 370 | 3 /0 | 3 /0 | 370 | 370 | 3 /0 | 3 /0 | N/A | N/A | 370 | 370 | 370 | 3 /0 | N/A | 0. |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |
| C | PAPERBACKS, QUALITY | | | | | | | | | | | | | | | | | |
| | Discount per copy | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | 3% | 3% | N/A | 0°. |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| E I | PREBOUND HARDBACKS | | | | | | | | | | | | | | | | | |
| | Discount per copy | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | 3% | 3% | N/A | 0; |
| ١ | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |
| # copies _ | | | | | | | | | | | | | | | | | | |

Additional Information:

Call Customer Service to check on special quantity discounts: 800-637-6581

School & Library prices in Perma-Bound catalogs/ website are pre-discounted up to 30% off list price on all books. We offer an additional 3% off the discounted prices.

Company Name: Perma-Bound Books

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 Ite | m 16 Item 17 |
|--|--------|-----------|------------------------|-----------|--------|--------------------------------------|-------------------------------|--------------|----------------------------|---------|-----------|-------------------------------|---|-------------------------|--------------------------|------------------------------------|
| Item Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | J | ut of Net Handling Books Charge |
| Audio Books Abridged - Tape/CD/DVD/MP3/MP4 1 Format | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | N/A | N/A | 0% | 0% | 0% | 0% _{N/A} | 0% |
| Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 2 Format | 0% | | 0% | 0% | 0% | 0% | | 0% | 0% | | N/A | 0% | 0% | 0% | | 0% |
| 3 Audio Cassettes (music, educational, etc.) | 0% | | | | | 0% | | | | N/A | N/A | 0% | 0% | 0% | | 0% |
| 4 Books on DVD (Digital Files) | 0% | 0% | 0% | 0% | 0% | 0% | | 0% | 0% | N/A | N/A | 0% | 0% | 0% | 0% _{N/A} | 0% |
| 5 CDs (music, audio, etc.) | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | N/A | N/A | 0% | 0% | 0% | 0% N/A | 0% |
| 6 Compact Disc s | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | N/A | N/A | 0% | 0% | 0% | 0% _{N/A} | 0% |
| 7 eBooks (non-subscription based) | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | 3% | 3% _{N/A} | 0% |
| 8 Encyclopedias (Digital Versions) | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | N/A | N/A | 0% | 0% | 0% | 0% N/A | 0% |
| 9 Maps, Globes, Atlases Charts | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A N/A | N/A |
| 10 Microform (microfiche and microfilm) | N/A | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A N/A | N/A |
| 11 Musical Scores | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A N/A | N/A |
| 12 Please include any other categories below. | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A N/A | N/A |
| 13 Sheet Music | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A N/A | N/A |
| 14 Slides | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A N/A | N/A |
| 15 Sound Recordings | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | N/A | N/A | 0% | 0% | 0% | 0% _{N/A} | 0% |
| 16 Video Tapes (feature film, educational, etc.) | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | N/A | N/A | 0% | 0% | 0% | 0% _{N/A} | 0% |

| 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | 0% _{N/A} | N/A | | 0% | 0% | 0% | 0 % _{N/A} | 0% |
|----|----|--------|----|----|----|----|----|-------------------|-----------------------------------|---------------------------------------|---------------------------------------|--|---|--|--|
| | | | | | | | | | | <u> </u> | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |
| | 0% | 0% 0% | | | | | | | 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% N/A | 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% N/A N/A | 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% N/A N/A | 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0 | 0% 0% 0% 0% 0% 0% 0% 0% 0% N/A N/A 0% 0% 0% 0% N/A N/A N/A | 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% | 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% 0% |

Company Name: Perma-Bound Books

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- * **Pricing shall be expressed in specific monetary amounts, NOT** percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- * Additional pages can be added if needed.

| Item # | Service | Brief Description | Amount Charged |
|--------|---|--|----------------|
| 1 | Catalog Kits | pocket, date due, spine label attached (unatached price .71) | 108% |
| 2 | Cataloging & Processing (including shelf-ready books) | Attached Automated Processing: bar code and spine label | \$ - |
| 3 | Machine Readable Cataloging (MARC) Records | | \$ - |
| 4 | Rebinding of Paperbacks | Price included in cost of book | \$ - |
| 5 | Customized Reports | | \$ - |
| 6 | Bibliographic Records | | \$ - |
| 7 | Security Tape | | 50% |
| 8 | Barcode Label | | \$ - |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | | | |
| | | | |

Bid Summary Sheet Page 28 of 55



Ingram Library Services LLC

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|---|---|------------|------|-----------|------------------------|------------|------------|--------------------------------------|-------------------------------|--------------|----------------------------|------------|-----------|-------------------------------|---|-------------------------|--------------------------|-----------------------|---------------------------|
| Item | Description | Trade | | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| Α | CLOTH BINDING | | | | | | | | | | | | | | | | | | |
| | Discount per copy | 41 | 1% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | N/A | 10% | 10% | 10% | 10% | 10% | N/A | 0.0 |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | | |
| # copies | | N/A | | - | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | | | N/A | N/A | N/A | | N/A |
| # copies | | N/A | N | I/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | | | | | | | | | |
| В | LIBRARY BINDING | - | | 100/ | 100 | 100/ | 100/ | 100/ | 100/ | 100/ | 100/ | | 100/ | 100/ | 100 | 100/ | 1001 | | |
| | Discount per copy | 19 | 9% | 19% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | N/A | 10% | 10% | 10% | 10% | 10% | N/A | 0.0 |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | | |
| # copies | | N/A N/A | | - | N/A | N/A | N/A | N/A | N/A | | N/A N/A | N/A | | | N/A | N/A | N/A | | N/A |
| # copies | | N/A | N | I/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | DADEDDA OVO OVALITY | | | | | | | | | | | | | | | | | | |
| С | PAPERBACKS, QUALITY | 20 | 207 | 100/ | 100/ | 100/ | 100/ | 100/ | 100/ | 100/ | 100/ | | 100/ | 100/ | 100/ | 100/ | 100/ | | |
| | Discount per copy | 35 | 9% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | N/A | 10% | 10% | 10% | 10% | 10% | N/A | 0.0 |
| | Volume Pricing-Price Breaks for Single Title: | N1/A | | 1/ 6 | N1/A | N1/A | N1/A | N1/A | 21/2 | N1/A | AL/A | N1/A | N1/A | N1/A | N1/A | 21/2 | A1/A | A1/A | N1/A |
| # copies | | N/A N/A | | - | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | | | N/A N/A | N/A N/A | N/A N/A | | N/A N/A |
| # copies | | IV/A | IV | I/A | IV/A | IV/A | IV/A | IV/A | IV/A | IN/A | IN/A | IWA | IV/A | IV/A | IV/A | IV/A | IV/A | IWA | IV/A |
| F | DDEDOUND HADDDAOVE | | | | | | | | | | | | | | | | | | |
| | PREBOUND HARDBACKS | 4- | 1% | 10% | 10% | 100/ | 10% | 10% | 10% | 10% | 100/ | | 10% | 10% | 10% | 10% | 100/ | | |
| | Discount per copy | 4 | I 70 | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | N/A | 10% | 10% | 10% | 10% | 10% | N/A | 0.0 |
| ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | Volume Pricing-Price Breaks for Single Title: | NI/A | N. | 1/ A | NI/A | NI/A | NI/A | NI/A | NI/A | NI/A | NI/A | NI/A | NI/A | NI/A | NI/A | NI/A | NI/A | NI/A | NI/A |
| # copies | | N/A N/A | | - | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | | | N/A N/A | N/A N/A | N/A N/A | | N/A N/A |
| # copies | | IV/A | IN | II A | IV/A | IWA | IV/A | IV/A | IWA | IV/A | IV/A | IWA | IV/A | IWA | IW/A | IV/A | IV/A | IV/A | IW/A |

Additional Information:

SEE LINES 47-53 BELOW FOR ADDITIONAL

NOTES:

Discounts are applied to the publisher's current list price at the time of invoice.

Prior to placing an order, the Library can determine a title's estimated discount by utilizing the "Price this List" feature on ipage.

Any rush order no matter the size will incur a freight delivery charge. The charge will be based upon the total weight of the carton and the distance to the specified delivery location.

Net titles are sold at 0% discount with no service charges added. Net Titles are low demand, small print run books in various binds upon which Ingram receives minimal or no purchase discount.

Most Library Bindings will receive a 15% discount; however, in some cases the Non-Trade 10% discount would apply based on the title's classification in the Ingram database.

Upon request of a library, Ingram can block Net titles from purchase.

In the above instances, a title will receive the Trade discount (38% Cloth Binding; 36% Paperbacks; 38% Prebound Hardbacks) if the title is classified as a trade discounted title. It will receive a 10% discount if it is classified as a Non-Trade title.

Ingram Library Services LLC

Ingram Library Services LLC

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|------|---|------------|------------|------------------------|------------|------------|--------------------------------------|-------------------------------|--------------|----------------------------|------------|------------|-------------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Sciencel Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| 1 | Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format | 45% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | N/A | N/A | N/A | \$0.00 |
| 2 | Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format | 45% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | N/A | N/A | N/A | \$0.00 |
| 3 | Audio Cassettes (music, educational, etc.) Books on DVD (Digital Files) | N/A N/A | N/A N/A | N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 5 | CDs (music, audio, etc.) | 20% | 20% | | | 20% | 20% | | | | | 20% | 20% | | | N/A | N/A | \$0.00 |
| 6 | · · · · · · · · · · · · · · · · · · · | 20% | 20% | | 20% | 20% | 20% | | | 20% | | 20% | 20% | 20% | | N/A | | N/A |
| 7 | ebooks (non subscription bases) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 9 | Encyclopedias (Digital Versions) Maps, Globes, Atlases Charts | 10% | 10% | 10% | 1 | 10% | 10% | · | | - | 1 | | 10% | | | N/A | N/A | \$0.00 |
| 10 | Microform (microfiche and microfilm) | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | N/A | N/A | - | N/A | N/A | N/A | N/A | N/A | N/A |
| 11 | Musical Scores | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | N/A | N/A | N/A | \$0.00 |
| 12 | , 3 | | | | | | | | | | | | | | | | | |
| 13 | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | | N/A | | - | N/A |
| 14 | Slides | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| #### | Sound Recordings | 20% | 20% | | | 20% | 20% | | | | | 20% | 20% | | | N/A | N/A | N/A |
| 16 | Video Tapes (feature film, educational, etc.) | 25% | 25% | 25% | 25% | 25% | 25% | 25% | 25% | 25% | 25% | 25% | 25% | 25% | N/A | N/A | N/A | \$0.00 |

| DIEVCE | SPECIFY | OTHERS | DELOW. |
|--------|---------|---------|---------|
| PLEASE | SPECIFI | ULITERS | DELUVV. |

SEE LINES 40-46 BELOW FOR ADDITIONAL

NOTES:



Discounts are applied to the publisher's current list price at the time of invoice.

Prior to placing an order, the Library can determine a title's estimated discount by utilizing the "Price this List" feature on ipage.

80-85% of all spoken word audio receives the full trade discount; however, some spoken word is short discounted by the publisher.

Audio Books Abridged and Unabridged will receive the Trade or Non-Trade discount based on the titles classification in the Ingram database.

Any rush order no matter the size will incur a freight delivery charge. The charge will be based upon the total weight of the carton and the distance to the specified delivery location.

Video Tapes reflects Ingram's DVD/Blu-ray discount.

Net titles are sold at 0% discount with no service charges added. Net Titles are low demand, small print run books in various binds upon which Ingram receives minimal or no purchase discount.

Ingram Library Services LLC

| Bidder Info | Bidder Info |
|----------------------------|----------------------------|
| ngram Library Services LLC | igram Library Services LLC |
| #REF! | REF! |

Bid Item 3 shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- * Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- * Additional pages can be added if needed.

| Item # | Service | Brief Description | Amount Charged |
|--------|--|---|-----------------|
| | | | |
| 1 | Catalog Kits | N/A | |
| | | Automated made as to include atomical Deal Many (six incre | |
| | | Automated package to include: standard BookMarc (via ipage, FTP or email), barcode, spine label and either Mylar or up to 2 | |
| 2 | Cataloging & Processing (including shelf-ready books) | label protectors. | 99% |
| | | | |
| 3 | Machine Readable Cataloging (MARC) Records | No charge for standard BookMARC records | \$ - |
| | <u> </u> | | |
| 4 | Rebinding of Paperbacks | DigiCovers | 525% |
| | | | |
| 5 | Customized Reports | No charge for customized reports | \$ - |
| | | | |
| 6 | Bibliographic Records | No charge for ipage order records | - |
| | | | |
| 7 | Security Tape | 3M or Checkpoint Theft - \$0.50; 3M DCD-2 for discs - \$1.33 | \$0.50 / \$1.33 |
| | | | 000/ |
| 8 | Barcode Label | Ingram standard or library supplied barcodes | 20% |
| | | | |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | Ingram has included our Standard Price List for additional services with our response. | | |
| | services with our response. | | |
| | | | |

Bid Summary Sheet Page 33 of 55



Company Name: Kaplan Early Learning Company

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$___0_. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|----------|---|--------|-----------|------------------------|-----------|--------|--------------------------------------|-------------------------------|--------------|----------------------------|---------|---------|-------------------------------|---|---------|--------------------------|---------|---------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | | University Press Publications | Society or Association Publications | Foreign | Foreign Publications2 | Out of | Net Handling Charge |
| Α | CLOTH BINDING | | | | | | | | | | | | | | | | | |
| | Discount per copy | No bid | | | | | | | | | | | | | | | | |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| В | LIBRARY BINDING | | | | | | | | | | | | | | | | | |
| | Discount per copy | No bid | | | | | | | | | | | | | | | | |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| С | PAPERBACKS, QUALITY | | | | | | | | | | | | | | | | | |
| | Discount per copy | 15%* | | | | | | | | | | | | | | | | |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| E | PREBOUND HARDBACKS | | | | | | | | | | | | | | | | | |
| | Discount per copy | 15%* | | | | | | | | | | | | | | | | |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |

Bid Summary Sheet

Additional Information: **Offer is not valid with any other sales offers, bids, quotes, coupons or discounts. This offer cannot be used toward purchases of gift certificates. This offer does not apply to curriculum, assessments & screening materials, "All About ECERS-R", "All About ITERS-R", and professional development. Discount will be applied to current catalog pricing in effect at time of order.

Please include any other categories below.

Company Name: Kaplan Early Learning Company

Bid Summary Sheet

Company Name: Kaplan Early Learning Company

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_0__. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|------|--|---------------------|-----------|------------------------|-----------|--------|--------------------------------------|-------------------------------|--------------|----------------------------|---------|-----------|-------------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| 1 | Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format | No bid | | | | | | | | | | | | | | | | |
| 2 | Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format | No bid | | | | | | | | | | | | | | | | |
| 3 4 | riddio odooottoo (maoio) oddodtionali otolj | No bid No bid | | | | | | | | | | | | | | | | |
| | CDs (music, audio, etc.) | 15%** No bid | | | | | | | | | | | | | | | | |
| 7 | eBooks (non-subscription based) | No bid | | | | | | | | | | | | | | | | |
| 9 | Maps, Globes, Atlases Charts | No bid | | | | | | | | | | | | | | | | |
| 11 | Musical Scores | No bid No bid | | | | | | | | | | | | | | | | |
| | Sheet Music | No bid No bid | | | | | | | | | | | | | | | | |
| | Sound Recordings | No bid | | | | | | | | | | | | | | | | |
| 16 | Video Tapes (feature film, educational, etc.) | No bid | | | | | | | | | | | | | | | | |

PLEASE SPECIFY OTHERS BELOW:

**Offer is not valid with any other sales offers, bids, quotes, coupons or discounts. This offer cannot be used toward purchases of gift certificates. This offer does not apply to curriculum, assessments & screening materials, "All About ECERS-R", "All About ITERS-R", and professional development. Discount will be applied to current catalog purchases of gift certificates.

Company Name: LECTORUM PUBLICATIONS, INC.

Company Representative: ALEX CORREA

Bid Item 1 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|---|--------|---|--|-----------|--------|--------------------------------------|----------------------------|--------------|---|---------|---|-------------------------------|---|-------------------------|--------------------------|-----------------------|---------------------------|
| Item Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Sciencel Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| A CLOTH BINDING | | | 1 | | | | | | | | | | | | | | |
| Discount per copy | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% |
| Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% |
| # copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% |
| # copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% |
| B LIBRARY BINDING | - | | | | | | | | and the second section of the second substitution of the second substitution of the | | | | | | | | |
| Discount per copy | *20% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | *20% | *20% | N/A | 8% |
| Volume Pricing-Price Breaks for Single Title: | 0 | % N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% | 0% | N/A | 8% |
| # copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% |
| # copies | | | | | | | | | | | | | | | | N/A | 0% |
| C PAPERBACKS, QUALITY | | Allegade agreement and a boson shoots to an order order | and the second s | | | | | | | | and an experience of the second second and the sound of the | | | | | | |
| Discount per copy | *20% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | *20% | *20% | N/A | 8% |
| Volume Pricing-Price Breaks for Single Title: | 0 | % N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% | 0% | N/A | 8% |
| # copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | | N/A | N/A | 0% |
| # copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% |
| E PREBOUND HARDBACKS | | | | | | \$1000,000 Oct. 11 | | | | | | and the second second | | | | | |
| Discount per copy | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 8% |
| Volume Pricing-Price Breaks for Single Title: | 0 | % N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% | . 0% | N/A | 8% |
| # copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | N/A | 0% |
| # copies | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% |
| Additional Information: | | | | | | | | | | | | | | | | | |
| Please include any other categories below. | | | | | | | | | | | | | | | | | |
| B LIBRARY BINDING | *20% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | *20% | *20% | N/A | 8% |
| C PREBOUND HARDBACKS | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | | N/A | N/A | 0% |
| D PREBOUND PAPERBACKS | *20% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | *20% | *20% | N/A | 0% |

^{*} The 20% discount we offer to schools is firm for the contract period and it is already reflected in our 2018 catalog. Publisher's list prices are subject to change, if so, changes will be reflected in our 2019 catalog prices.

Company Name: LECTORUM PUBLICATIONS,INC.

Company Representative: ALEX CORREA

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

^{*} Additional pages can be added if needed.

| Item # | Service | Brief Description | Amount Charged | |
|--------|---|--|----------------|------|
| 1 | Catalog Kits | Marc data, barcode, spine label and pockets) | \$ | 1.75 |
| 2 | Cataloging & Processing (including shelf-ready books) | SHELF-READY PROCESSING -The automation kit that consists of MARC records, spine and barcode labels attached to the books is \$1.25 per book. | \$ | 1.25 |
| 3 | Machine Readable Cataloging (MARC) Records | Dewey/ Sears MARC record in MicroLIF or USMARC format with two user fields (bar code number and local call number) keyed and searched by author/title - \$0.90/ title. | \$ | 0.90 |
| 4 | Rebinding of Paperbacks | We can REBIND paperbacks for \$5.50 per book (this will take from 3 to 5 weeks.) | \$ | 5.50 |
| 5 | Customized Reports | Included with MARC Records | | |
| 6 | Bibliographic Records | Included with service | | |
| 7 | Security Tape | 3M Tattle Tape - Attached- \$0.50 | \$ | 0.50 |

Bid Summary Sheet Page 38 of 55 Page 1

LIBRARY MATERIALS (CATALOG)

| | Barcode Label | The following options are available ONLY when ordering MARC record. •Bar code labels without label protectors - \$0.15/ label (One for each | |
|---|------------------------------|--|------------|
| 8 | | bar code number assigned) | \$ 0.1 |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | | - Automation Kit (unattached) - \$1.10/kit | |
| | Catalog Kits | (includes: Marc data, barcode & spine labels) | \$ 1.1 |
| | | - Automation Kit (attached) - \$1.25/ kit (includes: | |
| | Catalog Kits | Marc data, barcode & spine labels) | \$ 1.2 |
| | | - Premium Automation Kit (unattached) \$1.50/ kit (includes: | |
| | Catalog Kits | Marc data, barcode, spine label and pockets) | \$ 1.50 |
| | Security Tape | 3M Tattle Tape - Unattached- \$0.35 | \$ 0.35 |
| | Security Tape | 3M Tattle Tape - Mylar Jacket- \$0.40 | \$ 0.40 |
| | | Bar code label with protector affixed to book - \$0.25/book (Please) | |
| | Barcode Label | indicate the desired placement(s) on your processed book) | \$ 0.2 |

Company Name: Mackin Educational Resources

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|----------|---|--------|-----------|------------------------|-----------|--------|--------------------------------------|----------------------------------|--------------|----------------------------|---------|-----------|-------------------------------|---|-------------------------|--------------------------|-----------------------|---------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| Α | CLOTH BINDING | | | | | | | | | | | | | | | | | |
| | Discount per copy | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | N/A | 15% | 15% | N/A | N/A | N/A | 0% |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| | 25 - 99 copies | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | | 17% | 17% | | | | |
| # copies | 100+ copies | 19% | 19% | 19% | 19% | 19% | 19% | 19% | 19% | 19% | 19% | | 19% | 19% | | | | |
| В | LIBRARY BINDING | | | | | | | | | | | | | | | | | |
| | Discount per copy | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | N/A | 15% | 15% | N/A | N/A | N/A | 0% |
| , | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | 25 - 99 copies | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | | 17% | 17% | | | | |
| # copies | 100+ copies | 19% | 19% | 19% | 19% | 19% | 19% | 19% | 19% | 19% | 19% | | 19% | 19% | | | | |
| С | PAPERBACKS, QUALITY | | | | | | | | | | | | | | | | | |
| | Discount per copy | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | N/A | 15% | 15% | N/A | N/A | N/A | 0% |
| , | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | 25 - 99 copies | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | | 17% | 17% | | | | |
| # copies | 100+ copies | 19% | 19% | 19% | 19% | 19% | 19% | 19% | 19% | 19% | 19% | | 19% | 19% | | | | |
| E | PREBOUND HARDBACKS | | | | | | | | | | | | | | | | | |
| | Discount per copy | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | 15% | N/A | 15% | 15% | N/A | N/A | N/A | 0% |
| , | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| | 25 - 99 copies | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | 17% | | 17% | 17% | | | | |
| # copies | 100+ copies | 19% | 19% | 19% | 19% | 19% | 19% | 19% | 19% | 19% | 19% | | 19% | 19% | | | | |

Additional Information:

Please include any other categories below.

Databases, online curriculums, makerspace products, digital audio, streaming video, and Playaway devices are excluded from these discounts.

Page 40 of 55

Company Name: Mackin Educational Resources

<u>Bid Item 2</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Non-print and Other Publications**. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|--|--------|-----------|------------------------|-----------|--------|--------------------------------------|-------------------------------|--------------|----------------------------|---------|-----------|-------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| Audio Books Abridged - Tape/CD/DVD/MP3/MP4 1 Format | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | N/A | N/A | N/A | 0% |
| Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 2 Format | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | N/A | N/A | N/A | 0% |
| 3 Audio Cassettes (music, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 4 Books on DVD (Digital Files) | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | N/A | N/A | N/A | 0% |
| 5 CDs (music, audio, etc.) | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | N/A | N/A | N/A | 0% |
| 6 Compact Disc s | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | N/A | N/A | N/A | 0% |
| 7 eBooks (non-subscription based) | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | N/A | N/A | 5% | 5% | N/A | N/A | N/A | 0% |
| 8 Encyclopedias (Digital Versions) | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | N/A | N/A | N/A | 0% |
| 9 Maps, Globes, Atlases Charts | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 10 Microform (microfiche and microfilm) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 11 Musical Scores | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 12 Please include any other categories below. | | | | | | | | | | | N/A | | | N/A | N/A | N/A | |
| 13 Sheet Music | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 14 Slides | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 15 Sound Recordings | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 16 Video Tapes (feature film, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

PLEASE SPECIFY OTHERS BELOW:

Databases, online curriculums, makerspace products, digital audio, streaming video, and Playaway devices are excluded from these discounts.

Bid Summary Sheet
Page 41 of 55

Company Name: Mackin Educational Resources

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

| Item # | Service | Brief Description | Amount Charged |
|--------|---|---|---|
| 1 | Catalog Kits | Please see attached Custom Catalog and Processing Form for available cataloging and processing items. | FREE: 1 barcode, 1 spine label, 1 reading program label, Mylar on jacketed books, MARC record |
| | | | |
| 2 | Cataloging & Processing (including shelf-ready books) | Please see attached Custom Catalog and Processing Form for available cataloging and processing items. | FREE: 1 barcode, 1 spine label, 1 reading program label, Mylar on jacketed books, MARC record |
| | | | |
| 3 | Machine Readable Cataloging (MARC) Records | | FREE |
| | | | |
| 4 | Rebinding of Paperbacks | Rebinding charge is included in the cost of the prebound (MackinBound) book. | Included |
| | | | |
| 5 | Customized Reports | | FREE |
| | | | |
| 6 | Bibliographic Records | | N/A |
| | | | |

LIBRARY MATERIALS (CATALOG)

| 7 | Security Tape | | Varies 3M theft for books: \$0.39 3M theft for CDs and DVDs: \$1.30 Checkpoint theft \$0.39 |
|---|--|--|---|
| | | | |
| 8 | Barcode Label | One barcode is FREE; additional barcodes \$0.10 each | First label free; \$0.10 additional |
| | | | |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | Please see attached Custom Catalog and Processing Form for additional available cataloging and processing items. | | |



Company Name: Mackin Educational Resources

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 8 | Item 16 | Item 17 |
|----------|---|--------|-----------|------------------------|-----------|--------|--------------------------------------|-------------------------------|--------------|----------------------------|---------|-----------|-------------------------------------|---|-------------------------|--------------------------|-----------------------|---------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| Α | CLOTH BINDING | | | | | | | | | | | | | | | | | |
| | Discount per copy | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | N/A | 8% | 8% | N/A | N/A | N/A | 0% |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | 25 - 99 copies | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | N/A | 10% | 10% | N/A | N/A | N/A | N/A |
| # copies | 100+ copies | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | N/A | 12% | 12% | N/A | N/A | N/A | N/A |
| | LIBRARY BINDING | | | | | | | | | | | | | | | | | |
| | Discount per copy | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | N/A | 8% | 8% | N/A | N/A | N/A | 0% |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| • | 25 - 99 copies | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | N/A | 10% | 10% | N/A | N/A | N/A | N/A |
| # copies | 100+ copies | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | N/A | 12% | 12% | N/A | N/A | N/A | N/A |
| С | PAPERBACKS, QUALITY | | | | | | | | | | | | | | | | | |
| | Discount per copy | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | N/A | 8% | 8% | N/A | N/A | N/A | 0% |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | 25 - 99 copies | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | N/A | 10% | 10% | N/A | N/A | N/A | N/A |
| # copies | 100+ copies | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | N/A | 12% | 12% | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | | | | | | | | |
| E | PREBOUND HARDBACKS | | | | | | | | | | | | | | | | | |
| | Discount per copy | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | 8% | N/A | 8% | 8% | N/A | N/A | N/A | 0% |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| | 25 - 99 copies | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | 10% | N/A | 10% | 10% | N/A | N/A | N/A | N/A |
| # copies | 100+ copies | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | 12% | N/A | 12% | 12% | N/A | N/A | N/A | N/A |

Additional Information:

Please include any other categories below.

We are offering an ADDITIONAL 8% discount off Mackin.com (which is already discounted up to 45% off List price) on PRINT BOOKS, an ADDITIONAL 3% on AV ITEMS, and an ADDITIONAL 5% on EBOOKS. Databases, online curriculums, makerspace products, digital audio, streaming video, and Playaway devices are excluded from these additional discounts.

Bid Summary Sheet

Company Name: Mackin Educational Resources

<u>Bid Item 2</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Non-print and Other Publications**. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|--|--------|-----------|------------------------|-----------|--------|--------------------------------------|-------------------------------|--------------|----------------------------|---------|-----------|-------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| Audio Books Abridged - Tape/CD/DVD/MP3/MP4 1 Format | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | N/A | N/A | N/A | 0% |
| Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 2 Format | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | N/A | N/A | N/A | 0% |
| 3 Audio Cassettes (music, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 4 Books on DVD (Digital Files) | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | N/A | N/A | N/A | 0% |
| 5 CDs (music, audio, etc.) | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | N/A | N/A | N/A | 0% |
| 6 Compact Disc s | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | N/A | N/A | N/A | 0% |
| 7 eBooks (non-subscription based) | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | 5% | N/A | N/A | 5% | 5% | N/A | N/A | N/A | 0% |
| 8 Encyclopedias (Digital Versions) | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | 3% | N/A | N/A | 3% | 3% | N/A | N/A | N/A | 0% |
| 9 Maps, Globes, Atlases Charts | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 10 Microform (microfiche and microfilm) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 11 Musical Scores | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 12 Please include any other categories below. | | | | | | | | | | | | | | | | | |
| 13 Sheet Music | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 14 Slides | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 15 Sound Recordings | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 16 Video Tapes (feature film, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

PLEASE SPECIFY OTHERS BELOW:

We are offering an ADDITIONAL 8% discount off Mackin.com (which is already discounted up to 45% off List price) on PRINT BOOKS, an ADDITIONAL 3% on AV ITEMS, and an ADDITIONAL 5% on EBOOKS. Databases, online curriculums, makerspace products, digital audio, streaming video, and Playaway devices are excluded from these additional discounts.

Page 46 of 55

Company Name: Mackin Educational Resources

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- * Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- * Additional pages can be added if needed.

| Item # | Service | Brief Description | Amount Charged |
|--------|---|---|---|
| | | | |
| 1 | Catalog Kits | Please see attached Custom Catalog and Processing Form for available cataloging and processing items. | FREE: 1 barcode, 1 spine label, 1 reading program label, Mylar on jacketed books, MARC record |
| | | | |
| 2 | Cataloging & Processing (including shelf-ready books) | Please see attached Custom Catalog and Processing Form for available cataloging and processing items. | FREE: 1 barcode, 1 spine label, 1 reading program label, Mylar on jacketed books, MARC record |
| | | | |
| 3 | Machine Readable Cataloging (MARC) Records | | FREE |
| | | | |
| 4 | Rebinding of Paperbacks | Rebinding charge is included in the cost of the prebound (MackinBound) book. | Included |
| | | | |
| 5 | Customized Reports | | FREE |
| | | | |
| 6 | Bibliographic Records | | N/A |
| | | | |
| 7 | Security Tape | | Varies 3M theft for books: \$0.39 3M theft for CDs and DVDs: \$1.30 |
| 7 | | | Checkpoint theft \$0.3 |

Bid Summary Sheet
Page 47 of 55

LIBRARY MATERIALS (CATALOG)

| 8 | Barcode Label | One barcode is FREE; additional barcodes \$0.10 each | First label free; \$0.10 additional |
|---|--|--|-------------------------------------|
| | | | |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | Please see attached Custom Catalog and Processing Form for additional available cataloging and processing items. | | |
| | | | |
| | | | |
| | | | |

Company Name: Mason Crest an Imprint of National

Highlights, Inc. (DBA)

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$___0_. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|----------|---|--------|-----------|-------------|-----------|--------|--------------------------------------|----------------------------|--------------|----------------------------|---------|-----------|---------------------|---------------------------|---------|--------------------------|---------|-----------------|
| Item | Description | Trade | Non-Trade | Scientific/ | Technical | Law | Business/ Economics/ Financial | Social Sciencel Humanities | Governmental | Reference/ Encyclopedia | | Handbooks | University Press | Society or Association | Foreign | Foreign Publications2 | Out of | Net Handling |
| Α | CLOTH BINDING | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | Discount per copy | | | | | | | | | | | | | | | | | |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| В | LIBRARY BINDING | N/A | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% |
| | Discount per copy | N/A | 20% | 20% | 20% | 20% | 20% | 20% | 20% | 20% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 0% |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| С | PAPERBACKS, QUALITY | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | Discount per copy | | | | | | | | | | | | | | | | | |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| E | PREBOUND HARDBACKS | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | Discount per copy | | | | | | | | | | | | | | | | | |
| | Volume Pricing-Price Breaks for Single Title: | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |

Additional Information:

Please include any other categories below.

Bid Summary Sheet



Company Name: Mason Crest an Imprint of National

Highlights, Inc. (DBA)

<u>Bid Item 2</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Non-print and Other Publications**. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$___0__. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|------|---|----------------|----------------|------------------------|----------------|----------------|--------------------------------------|-------------------------------|----------------|----------------------------|------------|------------|-------------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| | Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | the second control of | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | | N/A N/A | | N/A N/A |
| 5 | CDs (music, audio, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | Compact Disc s eBooks (non-subscription based) | N/A 20% | N/A 20% | | N/A 20% | N/A 20% | N/A 20% | N/A 20% | N/A 20% | N/A 20% | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A 0% |
| 8 | Encyclopedias (Digital Versions) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 9 | Maps, Globes, Atlases Charts | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 10 | Microform (microfiche and microfilm) | N/A | N/A | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 11 | | N/A | N/A | | N/A | N/A | N/A | N/A | N/A | | N/A | | | N/A | N/A | N/A | | N/A |
| 12 | Please include any other categories below. | N/A | N/A | | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | N/A | | N/A |
| 13 | Sheet Music | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | N/A | N/A | N/A | N/A |
| 14 | Slides | N/A | N/A | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 15 | Sound Recordings | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 16 | Video Tapes (feature film, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

PLEASE SPECIFY OTHERS BELOW:

| Bidder Info |
|--|
| Company Name: Mason Crest an Imprint of National Highlights, Inc. (DBA) |
| Company Representative: Grace Baffa |

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- * Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- * Additional pages can be added if needed.

| Item # | Service | Brief Description | Amount Charged |
|--------|---|-------------------|----------------|
| | | | |
| 1 | Catalog Kits | | Free |
| | | | Trace. |
| 2 | Cataloging & Processing (including shelf-ready books) | | Free |
| | | | Eroo |
| 3 | Machine Readable Cataloging (MARC) Records | | Free |
| 4 | Rebinding of Paperbacks | | Free |
| 4 | Replicating of Paperbacks | | |
| 5 | Customized Reports | | Free |
| | | | |
| 6 | Bibliographic Records | | Free |
| | | | |
| 7 | Security Tape | | Free |
| | | | |
| 8 | Barcode Label | | Free |
| | DI FACE CDEGIEV OTHERC RELOW | | |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | | | |

Bid Summary Sheet Page 51 of 55

Company Name: The Library Store, Inc.

<u>Bid Item 2</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Non-print and Other Publications**. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|------|--|-----------------|-----------|------------------------|-----------|--------|--------------------------------------|-------------------------------|--------------|----------------------------|---------|-----------|-------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| | Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 3 | Audio Cassettes (music, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 4 | Books on DVD (Digital Files) | 25% off MSRP | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 5 | CDs (music, audio, etc.) | 25% off MSRP | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 6 | Compact Disc s | 25% off MSRP | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 7 | eBooks (non-subscription based) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 8 | Encyclopedias (Digital Versions) | 25% off MSRP | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 9 | Maps, Globes, Atlases Charts | 25% off MSRP | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | Microform (microfiche and microfilm) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A |
| 11 | Musical Scores | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 12 | Please include any other categories below. | 25% off MSRP | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | Sheet Music | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A |
| 14 | Slides | N/A | N/A | | N/A | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 15 | Sound Recordings | N/A | N/A | | N/A | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A |
| 16 | Video Tapes (feature film, educational, etc.) | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

PLEASE SPECIFY OTHERS BELOW:

25% off MSRP including Free Shipping on full line catalog with \$50 minimum purchase.

Page 52 of 55

| Bi | | | | |
|----|--|--|--|--|

The Rosen Publishing Group Inc

<u>Bid Item 1</u> shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|----------|---|--------|-----------|------------------------|-----------|--------|-------------------------|-----------------|--------------|--------------|---------|-----------|--------------|--------------|--------------|---------------|-------------|----------|
| | | | | | | | Business/ | | | | | | University | Society or | | | | Net |
| Hom | Description | Trodo | Non Trada | Scientific/ Medical | Tachulasi | Law | Economics/ Financial | Social Science/ | Covernmental | Reference/ | Decillo | Handhaaka | Press | Association | Foreign | Foreign | Out of | Handling |
| Item | Description | Trade | Non-Trade | Medical | Technical | Law | Financial | Humanities | Governmental | Encyclopedia | Braille | Handbooks | Publications | Publications | Publications | Publications2 | Print Books | Charge |
| | CLOTH BINDING | 25% | 25% | N1/A | N/A | A1/A | N1/A | N1/A | N/A | 25% | AL/A | N1/A | N/A | N/A | N1/A | N1/A | 25% | |
| | Discount per copy | | | | | | - | | | | | | | | N/A | N/A | | 0% |
| | Volume 1 Heing 1 Hee Breaks for onigie Hite. | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| В | LIBRARY BINDING | | | | | | | | | | | | | | | | | |
| | Discount per copy | 25% | 25% | N/A | N/A | N/A | N/A | N/A | N/A | 25% | N/A | N/A | N/A | N/A | N/A | N/A | 25% | 0% |
| | Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | | i |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| С | PAPERBACKS, QUALITY | | | | | | | | | | | | | | | | | |
| | Discount per copy | 15% | 15% | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 15% | 0% |
| | Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | | | | | | | | | | | | | | | | | |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| E | PREBOUND HARDBACKS | | | | | | | | | | | | | | | | | |
| | Discount per copy | 25% | 25% | N/A | N/A | N/A | N/A | N/A | N/A | 25% | N/A | N/A | N/A | N/A | N/A | N/A | 25% | 0% |
| | Volume Pricing-Price Breaks for Single Title: | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| # copies | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |

Additional Information:

Please include any other categories below.

Page 53 of 55

The Rosen Publishing Group Inc

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications. If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$_____. Enter zero "0" if there is no charge.

| | | Item 1 | Item 2 | Item 3 | Item 4 | Item 5 | Item 6 | Item 7 | Item 8 | Item 9 | Item 10 | Item 11 | Item 12 | Item 13 | Item 14 | Item 15 | Item 16 | Item 17 |
|------|--|------------|------------|------------------------|------------|------------|--------------------------------------|-------------------------------|--------------|----------------------------|------------|------------|-------------------------------|---|-------------------------|--------------------------|-----------------------|------------------------|
| Item | Description | Trade | Non-Trade | Scientific/ Medical | Technical | Law | Business/ Economics/ Financial | Social Science/ Humanities | Governmental | Reference/ Encyclopedia | Braille | Handbooks | University Press Publications | Society or Association Publications | Foreign Publications | Foreign Publications2 | Out of Print Books | Net Handling Charge |
| 1 | Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 2 | Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| 3 | riadio decottos (masio, dadoational, ctol) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| | obs (masic, addio, ctc.) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 7 | eBooks (non-subscription based) | 25% | 25% | | N/A | N/A | N/A | N/A | N/A | N/A | N/A | | N/A | | N/A | | N/A | 0% |
| 8 | Znoyoropoulus (Zighar Voroions) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 10 | Microform (microfiche and microfilm) | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |
| 12 | Please include any other categories below. | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A |
| | | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A | N/A N/A | N/A N/A |
| | Sound Resolutings | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A | N/A N/A |

| 14 | Slides | | N/A | N/A | N/A | N/A | | | N/A | | N/A |
|----|---|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
| | Country 1 to Son unings | | | 1 | | - | | | | | | | | | N/A | N/A | | N/A |
| 16 | Video Tapes (feature film, educational, etc.) | N/A |
| | | | | | | | | | | | | | | | | | | |
| | PLEASE SPECIFY OTHERS BELOW: | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |

Page 54 of 55



The Rosen Publishing Group Inc

<u>Bid Item 3</u> shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- * Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- * Additional pages can be added if needed.

| Item # | Service | Brief Description | Amount Charged |
|-----------|---|-------------------|----------------|
| | Ostalia Wis | | |
| 1 | Catalog Kits | | \$ - |
| | | | |
| 2 | Cataloging & Processing (including shelf-ready books) | | \$ - |
| | | | |
| 3 | Machine Readable Cataloging (MARC) Records | | - |
| | | | |
| 4 | Rebinding of Paperbacks | | N/A |
| | Contain to all Deposits | | ф |
| 5 | Customized Reports | | \$ - |
| 6 | Bibliographic Records | | \$ - |
| J | Dibility ruphile (Necords) | | Ψ |
| 7 | Security Tape | | \$ - |
| | , , | | |
| 8 | Barcode Label | | \$ - |
| | | | |
| | PLEASE SPECIFY OTHERS BELOW: | | |
| | | | |
| FREE SHIP | PPING AND FREE PROCESSING | | |
| | | | |
| | | | |

Bid Summary Sheet Page 55 of 55