



ITB #:	<u>58-039N</u>	Tentative Board Meeting Date*:	<u>APRIL 24, 2018</u>
ITB Title:	<u>LIBRARY MATERIALS</u>	# Notified:	<u>597</u> # Downloaded: <u>46</u>
		# of Responses Rec'd:	<u>16</u> # of "No Bids": <u>1</u>
For:	<u>VARIOUS SCHOOLS &amp; DEPARTMENTS</u> (School/Department)	ITB Opening Date :	<u>APRIL 6, 2018</u>
Fund:	<u>VARIOUS FUNDS</u>	Advertised Date:	<u>MARCH 8, 2018</u>

**POSTING OF ITB RECOMMENDATION/TABULATION:** Select One Recommendations and Tabulations will be posted in the Procurement & Warehousing Services and [www.Demandstar.com](http://www.Demandstar.com) on **APRIL 13, 2018 @ 3:00 pm** and will remain posted for 72 hours. Any person who is adversely affected by the decision or intended decision shall file a notice of protest, in writing, within 72 hours after the posting of the notice of decision or intended decision. The formal written protest shall be filed within ten (10) days after the date the notice of protest is filed. Failure to file a notice of protest or failure to file a formal written protest shall constitute a waiver of proceedings under this chapter. Section 120.57(3)(b), Florida Statutes, states that "The formal written protest shall state with particularity the facts and law upon which the protest is based." Saturdays, Sundays, state holidays and days during which the District is closed shall be excluded in the computation of the 72-hour time period provided. Filings shall be at the office of the Director of Procurement & Warehousing Services, 7720 West Oakland Park Boulevard, Suite 323, Sunrise, Florida 33351. Any person who files an action protesting an intended decision shall post with the School Board, at the time of filing the formal written protest, a bond, payable to The School Board of Broward County, Florida, (SBBC), in an amount equal to one percent (1%) of the estimated value of the contract. Failure to post the bond required by SBBC Policy 3320, Part VIII, Purchasing Policies, Section N, within the time allowed for filing a bond shall constitute a waiver of the right to protest.


(\*) The Cone of Silence, as stated in the ITB / RFP / RFQ / HARD BID, is in effect until it is approved by SBBC. The Board meeting date stated above is tentative. Confirm with the Purchasing Agent of record for the actual date the Cone of Silence has concluded.

**RECOMMENDATION TABULATION**

IN ORDER TO MEET THE NEEDS OF SBBC, **BID ITEM 1 AND BID ITEM 2** ARE BEING AWARDED TO ALL RESPONSIVE AND RESPONSIBLE BIDDERS MEETING ALL SPECIFICATIONS, TERMS AND CONDITIONS OFFERING A SINGLE-FIXED PERCENTAGE OFF PUBLISHER'S LIST PRICE FOR **PRINT AND NON-PRINT PUBLICATIONS**.

**BID ITEM 3** IS BEING AWARDED TO ALL BIDDERS PROVIDING ANCILLARY SERVICES WHO ARE RESPONSIVE AND RESPONSIBLE AND MEET ALL SPECIFICATIONS, TERMS AND CONDITIONS OF THE ITB. THE AWARDEES OFFERING THE LOWEST PRICE SHALL OBTAIN THE LARGEST VOLUME OF BUSINESS.

<b>VENDOR NAME</b>	<b>AWARDED ITEMS</b>
ABDO PUBLISHING COMPANY, INC.	PRINT, NON-PRINT & ANCILLARY SERVICES
CAVENDISH SQUARE PUBLISHING, LLC	PRINT, NON-PRINT & ANCILLARY SERVICES
EARLEY LEARNING SYSTEMS, INC.	PRINT, NON-PRINT & ANCILLARY SERVICES
ENSLow PUBLISHING, LLC	PRINT, NON-PRINT & ANCILLARY SERVICES
GARETH STEVENS PUBLISHING, LLLP	PRINT, NON-PRINT & ANCILLARY SERVICES
GARRETT OPERATING COMPANY, LLC, D/B/A GARRETT BOOK COMPANY	PRINT & ANCILLARY SERVICES
GL GROUP, INC. DBA THE BOOKSOURCE, INC.	PRINT & NON-PRINT
GREENHAVEN PUBLISHING, LLC	PRINT, NON-PRINT & ANCILLARY SERVICES

By:  Date: APRIL 13, 2018  
(Purchasing Agent)

The School Board of Broward County, Florida, prohibits any policy or procedure which results in discrimination on the basis of age, color, disability, gender expression, national origin, marital status, race, religion, sex or sexual orientation. Individuals who wish to file a discrimination complaint, may call the Executive Director, Benefits & EEO Compliance at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.



**ITB 58-039N  
 PAGE 2**

**VENDOR NAME**

**AWARDED ITEMS**

HERTZBERG-NEW METHOD, INC., D/B/A PERMA-BOUND BOOKS

PRINT, NON-PRINT & ANCILLARY SERVICES

INGRAM LIBRARY SERVICES, LLC

PRINT, NON-PRINT & ANCILLARY SERVICES

KAPLAN EARLY LEARNING COMPANY

PRINT & NON-PRINT

LECTORUM PUBLICATION, INC

PRINT & ANCILLARY SERVICES

MACKIN BOOK COMPANY

PRINT, NON-PRINT & ANCILLARY SERVICES

NATIONAL HIGHLIGHTS, INC. D/B/A MASON CREST AN IMPRINT OF  
 NATIONAL HIGHLIGHTS, INC.

PRINT, NON-PRINT & ANCILLARY SERVICES

THE LIBRARY STORE, INC.

NON-PRINT

THE ROSEN PUBLISHING GROUP, INC.

PRINT, NON-PRINT & ANCILLARY SERVICES

CONTRACT PERIOD: APRIL 25, 2018, THROUGH MAY 31, 2020.

By: \_\_\_\_\_ *Harbene Grant* \_\_\_\_\_ Date: \_\_\_\_\_ APRIL 13, 2018 \_\_\_\_\_  
 (Purchasing Agent)

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Individuals with disabilities requesting accommodations under the Americans with Disabilities Act (ADA) may call the Equal Educational Opportunities (EEO) at 754-321-2150 or Teletype Machine (TTY) at 754-321-2158.

Bidder Info
Company Name: ABDO Publishing Company

**Bid Item 1** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$\_\_\_\_\_. Enter zero "0" if there is no charge.

		Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A</b>	<b>CLOTH BINDING</b>																	
	Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	# copies _____																	
	# copies _____																	
<b>B</b>	<b>LIBRARY BINDING</b>																	
	Discount per copy	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	# copies _____																	
	# copies _____																	
<b>C</b>	<b>PAPERBACKS, QUALITY</b>																	
	Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	# copies _____																	
	# copies _____																	
<b>E</b>	<b>PREBOUND HARDBACKS</b>																	
	Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	# copies _____																	
	# copies _____																	

**Additional Information:**  
Please include any other categories below.  
  
We offer a 30% Discount off the list price. The 30% discount is already reflected in the catalog and online.

Bidder Info
Company Name: ABDO Publishing Company

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

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Item	Description	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
		Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
1	Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3	Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	Books on DVD (Digital Files)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	CDs (music, audio, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Compact Disc s	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7	eBooks (non-subscription based)	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
8	Encyclopedias (Digital Versions)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
9	Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10	Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11	Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12	Please include any other categories below.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
13	Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
14	Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15	Sound Recordings	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
16	Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

PLEASE SPECIFY OTHERS BELOW: N/A

We offer a 30% Discount off the list price. The 30% discount is already reflected in the catalog and online.

**Bidder Info**

Company Name: ABDO Publishing Company

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\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

\* Additional pages can be added if needed.

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits	Free with order	\$ -
2	Cataloging & Processing (including shelf-ready books)	Free with order	\$ -
3	Machine Readable Cataloging (MARC) Records	Free with order	\$ -
4	Rebinding of Paperbacks	Not Applicable	N/A
5	Customized Reports	Not Applicable	N/A
6	Bibliographic Records	Free with order	\$ -
7	Security Tape	Theft Detection Strips .30 unattached / .60 attached	<b>.30/.60</b>
8	Barcode Label	Free with order	\$ -
PLEASE SPECIFY OTHERS BELOW:			

Bidder Info
Company Name: Cavendish Square Publishing LLC

**Bid Item 1** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

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Item	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge	
<b>A CLOTH BINDING</b>																		
Discount per copy	30%	30%	N/A	N/A	N/A	N/A	N/A	N/A	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																		
# copies _____																		
<b>B LIBRARY BINDING</b>																		
Discount per copy	30%	30%	N/A	N/A	N/A	N/A	N/A	N/A	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																		
# copies _____																		
<b>C PAPERBACKS, QUALITY</b>																		
Discount per copy	15%	15%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																		
# copies _____																		
<b>E PREBOUND HARDBACKS</b>																		
Discount per copy	30%	30%	N/A	N/A	N/A	N/A	N/A	N/A	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																		
# copies _____																		

**Additional Information:**  
Please include any other categories below.

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Bidder Info
Company Name: Cavendish Square Publishing LLC

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

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Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
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2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3	Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	Books on DVD (Digital Files)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	CDs (music, audio, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Compact Disc s	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7	eBooks (non-subscription based)	30%	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
8	Encyclopedias (Digital Versions)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
9	Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10	Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11	Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12	Please include any other categories below.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
13	Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
14	Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15	Sound Recordings	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
16	Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
PLEASE SPECIFY OTHERS BELOW:																		

LIBRARY MATERIALS (CATALOG)

<b>Bidder Info</b>
<b>Company Name: Cavendish Square Publishing LLC</b>
<b>Company Representative: Arlene Riley</b>

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

\* Additional pages can be added if needed.

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits		\$ -
2	Cataloging & Processing (including shelf-ready books)		\$ -
3	Machine Readable Cataloging (MARC) Records		\$ -
4	Rebinding of Paperbacks		N/A
5	Customized Reports		\$ -
6	Bibliographic Records		\$ -
7	Security Tape		\$ -
8	Barcode Label		\$ -
PLEASE SPECIFY OTHERS BELOW:			
FREE SHIPPING AND FREE PROCESSING			



Bidder Info	
Company Name: Earley Learning Systems, Inc.	

**Bid Item 1** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

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<b>A CLOTH BINDING</b>																	
Discount per copy	25%	25%	25%	25%	25%	25%	25%	25%	25%	N/A	N/A	25%	25%	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	
<b>B LIBRARY BINDING</b>																	
Discount per copy	25%	25%	25%	25%	25%	25%	25%	25%	25%	N/A	N/A	25%	25%	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	
<b>C PAPERBACKS, QUALITY</b>																	
Discount per copy	5%	5%	5%	5%	5%	5%	5%	5%	5%	N/A	N/A	5%	5%	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	
<b>E PREBOUND HARDBACKS</b>																	
Discount per copy	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	N/A	25%	25%	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	

**Additional Information:**  
Please include any other categories below.

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Bidder Info
Company Name: Earley Learning Systems, Inc.

**Bid Item 2** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Non-print and Other Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17	
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
1	Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	2%	2%	2%	2%	2%	2%	2%	2%	2%	N/A	N/A	2%	2%	N/A	N/A	N/A	0%
2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	2%	2%	2%	2%	2%	2%	2%	2%	2%	N/A	N/A	2%	2%	N/A	N/A	N/A	0%
3	Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
4	Books on DVD (Digital Files)	2%	2%	2%	2%	2%	2%	2%	2%	2%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
5	CDs (music, audio, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
6	Compact Disc s	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
7	eBooks (non-subscription based)	25%	25%	25%	25%	25%	25%	25%	25%	25%	N/A	N/A	25%	25%	N/A	N/A	N/A	0%
8	Encyclopedias (Digital Versions)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
9	Maps, Globes, Atlases Charts	1%	1%	1%	1%	1%	1%	1%	1%	1%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	5%
10	Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
11	Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
12	Please include any other categories below.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
13	Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
14	Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
15	Sound Recordings	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
16	Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%

PLEASE SPECIFY OTHERS BELOW:

**Bidder Info**

**Company Name:** Earley Learning Systems, Inc.

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

\* Additional pages can be added if needed.

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits	1 main entry card, 2 shelf lists, subject cards, book pocket, label set, date due card	\$ 0.80
2	Cataloging & Processing (including shelf-ready books)	MARC record, 1 barcode label with protector, 1 spine label with protector, 1 AR label	\$ 0.59
3	Machine Readable Cataloging (MARC) Records	MARC download is free when book or ebook is ordered	\$ -
4	Rebinding of Paperbacks	N/A	N/A
5	Customized Reports	N/A	N/A
6	Bibliographic Records	N/A	N/A
7	Security Tape	Checkpoint theft detection beeper with pocket	\$ 0.80
8	Barcode Label	Free when hardcover book is ordered	\$ -
PLEASE SPECIFY OTHERS BELOW:			

Bidder Info
Enslow Publishing LLC

**Bid Item 1** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$\_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17	
Item	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge	
<b>A CLOTH BINDING</b>																		
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	25%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																		
# copies _____																		
<b>B LIBRARY BINDING</b>																		
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	25%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																		
# copies _____																		
<b>C PAPERBACKS, QUALITY</b>																		
Discount per copy	15%	15%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	15%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																		
# copies _____																		
<b>E PREBOUND HARDBACKS</b>																		
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	25%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																		
# copies _____																		

**Additional Information:**

Please include any other categories below.



LIBRARY MATERIALS (CATALOG)

<b>Bidder Info</b>
Enslow Publishing LLC
Arlene Riley

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

\* Additional pages can be added if needed.

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits		\$ -
2	Cataloging & Processing (including shelf-ready books)		\$ -
3	Machine Readable Cataloging (MARC) Records		\$ -
4	Rebinding of Paperbacks		N/A
5	Customized Reports		\$ -
6	Bibliographic Records		\$ -
7	Security Tape		\$ -
8	Barcode Label		\$ -
PLEASE SPECIFY OTHERS BELOW:			
FREE SHIPPING AND FREE PROCESSING			

Bidder Info
Gareth Stevens Publishing LLLP

**Bid Item 1** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
Item	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A CLOTH BINDING</b>																	
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	
<b>B LIBRARY BINDING</b>																	
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	
<b>C PAPERBACKS, QUALITY</b>																	
Discount per copy	15%	15%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	15%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	
<b>E PREBOUND HARDBACKS</b>																	
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	

**Additional Information:**  
Please include any other categories below.

Bidder Info
Gareth Stevens Publishing LLLP

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17	
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
1	Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3	Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	Books on DVD (Digital Files)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	CDs (music, audio, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Compact Disc s	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7	eBooks (non-subscription based)	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
8	Encyclopedias (Digital Versions)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
9	Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10	Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11	Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12	Please include any other categories below.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
13	Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
14	Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15	Sound Recordings	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
16	Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

PLEASE SPECIFY OTHERS BELOW:



LIBRARY MATERIALS (CATALOG)

**Bidder Info**

Gareth Stevens Publishing LLLP

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

\* Additional pages can be added if needed.

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits		\$ -
2	Cataloging & Processing (including shelf-ready books)		\$ -
3	Machine Readable Cataloging (MARC) Records		\$ -
4	Rebinding of Paperbacks		N/A
5	Customized Reports		\$ -
6	Bibliographic Records		\$ -
7	Security Tape		\$ -
8	Barcode Label		\$ -
PLEASE SPECIFY OTHERS BELOW:			
FREE SHIPPING AND FREE PROCESSING			

LIBRARY MATERIALS (CATALOG)

**Bidder Info**

Gareth Stevens Publishing LLLP

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

\* Additional pages can be added if needed.

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits		\$ -
2	Cataloging & Processing (including shelf-ready books)		\$ -
3	Machine Readable Cataloging (MARC) Records		\$ -
4	Rebinding of Paperbacks		N/A
5	Customized Reports		\$ -
6	Bibliographic Records		\$ -
7	Security Tape		\$ -
8	Barcode Label		\$ -
PLEASE SPECIFY OTHERS BELOW:			
FREE SHIPPING AND FREE PROCESSING			

Bidder Info	
Company Name: Garrett Book Company	

Bid Item 1 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

		Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A</b>	<b>CLOTH BINDING</b>																	
	Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	# copies	N/A																
	# copies	N/A																
<b>B</b>	<b>LIBRARY BINDING</b>																	
	Discount per copy	30%	N/A	30%	30%	30%	30%	30%	30%	30%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
	Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	# copies																	
	# copies																	
<b>C</b>	<b>PAPERBACKS, QUALITY</b>																	
	Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Volume Pricing-Price Breaks for Single Title:																	
	# copies	N/A																
	# copies	N/A																
<b>E</b>	<b>PREBOUND HARDBACKS</b>																	
	Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	# copies	N/A																
	# copies	N/A																

Additional Information:

Please include any other categories below.

LIBRARY MATERIALS (CATALOG)

**Bidder Info**

Company Name: Garrett Book Company

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

\* Additional pages can be added if needed.

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits	Pocket and catalog Cards Attached	.95/book
2	Cataloging & Processing (including shelf-ready books)	Marc Records, Attached Barcodes, Attached Spine Labels	Free w/order over \$350
3	Machine Readable Cataloging (MARC) Records	Full Marc Records-AARC2 or RDA Standards	Free w/order over \$350
4	Rebinding of Paperbacks	NA	NA
5	Customized Reports	NA	NA
6	Bibliographic Records	NA	NA
7	Security Tape	3M or Checkpoint 9.5 Attached	.40/book
8	Barcode Label	Machine readable with title and eye-readable barcode number	Free w/order over \$350
	PLEASE SPECIFY OTHERS BELOW:	Date Due Slips Attached	.20/book
		Reading Program Spine Label attached	.20/book
		Reading Program Info Label Set (includes lg. label & spine label) attached	.35/book
		Pockets w/pocket label attached	.40/book

Bidder Info
Company Name: GL group, Inc., dba, Booksource

Bid Item 1 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
Item	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A CLOTH BINDING</b>																	
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	25%	N/A	25%	N/A	N/A	25%	N/A	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:																	
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>B LIBRARY BINDING</b>																	
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	25%	N/A	25%	N/A	N/A	25%	N/A	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:																	
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>C PAPERBACKS, QUALITY</b>																	
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	25%	N/A	25%	N/A	N/A	25%	N/A	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:																	
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>E PREBOUND HARDBACKS</b>																	
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	25%	N/A	25%	N/A	N/A	25%	N/A	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:																	
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

**Additional Information:**

Please include any other categories below.

Bidder Info	
Company Name: GL group, Inc., dba Booksource	
Company Representative: Lindsey Rug	

**Bid Item 2** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Non-print and Other Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

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	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17	
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
1	Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	N/A	N/A	25%	N/A	N/A	N/A	N/A	0%
2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	N/A	N/A	25%	N/A	N/A	N/A	N/A	0%
3	Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	Books on DVD (Digital Files)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	CDs (music, audio, etc.)	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	N/A	N/A	25%					0%
6	Compact Disc s	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7	eBooks (non-subscription based)	0-25%	0-25%	N/A	N/A	N/A	N/A	N/A	N/A	0-25%	N/A	N/A	0-25%					0%
8	Encyclopedias (Digital Versions)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
9	Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10	Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11	Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12	Please include any other categories below.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
13	Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
14	Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15	Sound Recordings	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
16	Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

Bidder Info
Greenhaven Publishing LLC

Bid Item 1 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
Item	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedi a	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A CLOTH BINDING</b>																	
Discount per copy	20%	20%	N/A	N/A	N/A	N/A	N/A	N/A	20%	N/A	N/A	N/A	N/A	N/A	N/A	20%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	
<b>B LIBRARY BINDING</b>																	
Discount per copy	20%	20%	N/A	N/A	N/A	N/A	N/A	N/A	20%	N/A	N/A	N/A	N/A	N/A	N/A	20%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	
<b>C PAPERBACKS, QUALITY</b>																	
Discount per copy	20%	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	20%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	
<b>E PREBOUND HARDBACKS</b>																	
Discount per copy	20%	20%	N/A	N/A	N/A	N/A	N/A	N/A	20%	N/A	N/A	N/A	N/A	N/A	N/A	20%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	

**Additional Information:**

Please include any other categories below.

Bidder Info
Greenhaven Publishing LLC

**Bid Item 2** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Non-print and Other Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

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	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17	
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
1	Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3	Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	Books on DVD (Digital Files)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	CDs (music, audio, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Compact Disc s	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7	eBooks (non-subscription based)	20%	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
8	Encyclopedias (Digital Versions)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
9	Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10	Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11	Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12	Please include any other categories below.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
13	Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
14	Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15	Sound Recordings	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
16	Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

PLEASE SPECIFY OTHERS BELOW:



LIBRARY MATERIALS (CATALOG)

<b>Bidder Info</b>
Greenhaven Publishing LLC
Arlene Riley

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

\* Additional pages can be added if needed.

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits		\$ -
2	Cataloging & Processing (including shelf-ready books)		\$ -
3	Machine Readable Cataloging (MARC) Records		\$ -
4	Rebinding of Paperbacks		N/A
5	Customized Reports		\$ -
6	Bibliographic Records		\$ -
7	Security Tape		\$ -
8	Barcode Label		\$ -
PLEASE SPECIFY OTHERS BELOW:			
FREE SHIPPING AND FREE PROCESSING			

<b>Bidder Info</b>
Company Name: Perma-Bound Books

Bid Item 1 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
Item	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A CLOTH BINDING</b>																	
Discount per copy	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	3%	3%	N/A	0%
Volume Pricing-Price Breaks for Single Title:																	
# copies _____																	
# copies _____																	
<b>B LIBRARY BINDING</b>																	
Discount per copy	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	3%	3%	N/A	0%
Volume Pricing-Price Breaks for Single Title:																	
# copies _____																	
# copies _____																	
<b>C PAPERBACKS, QUALITY</b>																	
Discount per copy	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	3%	3%	N/A	0%
Volume Pricing-Price Breaks for Single Title:																	
# copies _____																	
# copies _____																	
<b>E PREBOUND HARDBACKS</b>																	
Discount per copy	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	3%	3%	N/A	0%
Volume Pricing-Price Breaks for Single Title:																	
# copies _____																	
# copies _____																	

**Additional Information:**

Call Customer Service to check on special quantity discounts: 800-637-6581

School & Library prices in Perma-Bound catalogs/ website are pre-discounted up to 30% off list price on all books. We offer an additional 3% off the discounted prices.

Bidder Info	
Company Name: Perma-Bound Books	

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

Item	Description	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
		Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
1	Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	0%	0%	0%	0%	0%	0%	0%	0%	0%	N/A	N/A	0%	0%	0%	0%	N/A	0%
2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	0%	0%	0%	0%	0%	0%	0%	0%	0%	N/A	N/A	0%	0%	0%	0%	N/A	0%
3	Audio Cassettes (music, educational, etc.)	0%	0%	0%	0%	0%	0%	0%	0%	0%	N/A	N/A	0%	0%	0%	0%	N/A	0%
4	Books on DVD (Digital Files)	0%	0%	0%	0%	0%	0%	0%	0%	0%	N/A	N/A	0%	0%	0%	0%	N/A	0%
5	CDs (music, audio, etc.)	0%	0%	0%	0%	0%	0%	0%	0%	0%	N/A	N/A	0%	0%	0%	0%	N/A	0%
6	Compact Disc s	0%	0%	0%	0%	0%	0%	0%	0%	0%	N/A	N/A	0%	0%	0%	0%	N/A	0%
7	eBooks (non-subscription based)	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	3%	3%	N/A	0%
8	Encyclopedias (Digital Versions)	0%	0%	0%	0%	0%	0%	0%	0%	0%	N/A	N/A	0%	0%	0%	0%	N/A	0%
9	Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10	Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11	Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12	Please include any other categories below.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
13	Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
14	Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15	Sound Recordings	0%	0%	0%	0%	0%	0%	0%	0%	0%	N/A	N/A	0%	0%	0%	0%	N/A	0%
16	Video Tapes (feature film, educational, etc.)	0%	0%	0%	0%	0%	0%	0%	0%	0%	N/A	N/A	0%	0%	0%	0%	N/A	0%

PLEASE SPECIFY OTHERS BELOW:

<b>Bidder Info</b>
<b>Company Name: Perma-Bound Books</b>

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

**\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.**

**\* Additional pages can be added if needed.**

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits	pocket, date due, spine label attached (unattached price .71)	108%
2	Cataloging & Processing (including shelf-ready books)	Attached Automated Processing: bar code and spine label	\$ -
3	Machine Readable Cataloging (MARC) Records		\$ -
4	Rebinding of Paperbacks	Price included in cost of book	\$ -
5	Customized Reports		\$ -
6	Bibliographic Records		\$ -
7	Security Tape		50%
8	Barcode Label		\$ -
PLEASE SPECIFY OTHERS BELOW:			

<b>Bidder Info</b>
Ingram Library Services LLC

Bid Item 1 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$\_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
Item	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A CLOTH BINDING</b>																	
Discount per copy	41%	10%	10%	10%	10%	10%	10%	10%	10%	N/A	10%	10%	10%	10%	10%	N/A	0.0
Volume Pricing-Price Breaks for Single Title:																	
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>B LIBRARY BINDING</b>																	
Discount per copy	19%	19%	10%	10%	10%	10%	10%	10%	10%	N/A	10%	10%	10%	10%	10%	N/A	0.0
Volume Pricing-Price Breaks for Single Title:																	
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>C PAPERBACKS, QUALITY</b>																	
Discount per copy	39%	10%	10%	10%	10%	10%	10%	10%	10%	N/A	10%	10%	10%	10%	10%	N/A	0.0
Volume Pricing-Price Breaks for Single Title:																	
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
<b>E PREBOUND HARDBACKS</b>																	
Discount per copy	41%	10%	10%	10%	10%	10%	10%	10%	10%	N/A	10%	10%	10%	10%	10%	N/A	0.0
Volume Pricing-Price Breaks for Single Title:																	
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

<b>Additional Information:</b>
SEE LINES 47-53 BELOW FOR ADDITIONAL NOTES:

Discounts are applied to the publisher's current list price at the time of invoice.

Prior to placing an order, the Library can determine a title's estimated discount by utilizing the "Price this List" feature on ipage.

Any rush order no matter the size will incur a freight delivery charge. The charge will be based upon the total weight of the carton and the distance to the specified delivery location.

Net titles are sold at 0% discount with no service charges added. Net Titles are low demand, small print run books in various binds upon which Ingram receives minimal or no purchase discount.

Most Library Bindings will receive a 15% discount; however, in some cases the Non-Trade 10% discount would apply based on the title's classification in the Ingram database.

Upon request of a library, Ingram can block Net titles from purchase.

In the above instances, a title will receive the Trade discount (38% Cloth Binding; 36% Paperbacks; 38% Prebound Hardbacks) if the title is classified as a trade discounted title. It will receive a 10% discount if it is classified as a Non-Trade title.

| Ingram Library Services LLC

<b>Bidder Info</b>
Ingram Library Services LLC

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17	
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
1	Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	45%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	N/A	N/A	N/A	\$0.00	
2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	45%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	N/A	N/A	N/A	\$0.00	
3	Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
4	Books on DVD (Digital Files)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
5	CDs (music, audio, etc.)	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	N/A	N/A	N/A	\$0.00	
6	Compact Disc s	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	N/A	N/A	N/A	N/A	
7	eBooks (non-subscription based)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
8	Encyclopedias (Digital Versions)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
9	Maps, Globes, Atlases Charts	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	N/A	N/A	N/A	\$0.00	
10	Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
11	Musical Scores	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	N/A	N/A	N/A	\$0.00	
12	Please include any other categories below.																	
13	Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
14	Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
###	Sound Recordings	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	N/A	N/A	N/A	N/A	
16	Video Tapes (feature film, educational, etc.)	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	25%	N/A	N/A	N/A	\$0.00	

PLEASE SPECIFY OTHERS BELOW:

SEE LINES 40-46 BELOW FOR ADDITIONAL NOTES:

Discounts are applied to the publisher's current list price at the time of invoice.

Prior to placing an order, the Library can determine a title's estimated discount by utilizing the "Price this List" feature on ipage.

80-85% of all spoken word audio receives the full trade discount; however, some spoken word is short discounted by the publisher.

Audio Books Abridged and Unabridged will receive the Trade or Non-Trade discount based on the titles classification in the Ingram database.

Any rush order no matter the size will incur a freight delivery charge. The charge will be based upon the total weight of the carton and the distance to the specified delivery location.

Video Tapes reflects Ingram's DVD/Blu-ray discount.

Net titles are sold at 0% discount with no service charges added. Net Titles are low demand, small print run books in various binds upon which Ingram receives minimal or no purchase discount.

Ingram Library Services LLC



Bidder Info
Ingram Library Services LLC
#REF!

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

- \* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.
- \* Additional pages can be added if needed.

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits	N/A	
2	Cataloging & Processing (including shelf-ready books)	Automated package to include: standard BookMarc (via ipage, FTP or email), barcode, spine label and either Mylar or up to 2 label protectors.	99%
3	Machine Readable Cataloging (MARC) Records	No charge for standard BookMARC records	\$ -
4	Rebinding of Paperbacks	DigiCovers	525%
5	Customized Reports	No charge for customized reports	\$ -
6	Bibliographic Records	No charge for ipage order records	\$ -
7	Security Tape	3M or Checkpoint Theft - \$0.50; 3M DCD-2 for discs - \$1.33	\$0.50 / \$1.33
8	Barcode Label	Ingram standard or library supplied barcodes	20%
PLEASE SPECIFY OTHERS BELOW:			
Ingram has included our Standard Price List for additional services with our response.			

Bidder Info
Company Name: Kaplan Early Learning Company

**Bid Item 1** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$\_\_\_0\_\_\_. Enter zero "0" if there is no charge.

		Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A</b>	<b>CLOTH BINDING</b>																	
	Discount per copy	No bid																
	Volume Pricing-Price Breaks for Single Title:																	
	# copies _____																	
	# copies _____																	
<b>B</b>	<b>LIBRARY BINDING</b>																	
	Discount per copy	No bid																
	Volume Pricing-Price Breaks for Single Title:																	
	# copies _____																	
	# copies _____																	
<b>C</b>	<b>PAPERBACKS, QUALITY</b>																	
	Discount per copy	15%*																
	Volume Pricing-Price Breaks for Single Title:																	
	# copies _____																	
	# copies _____																	
<b>E</b>	<b>PREBOUND HARDBACKS</b>																	
	Discount per copy	15%*																
	Volume Pricing-Price Breaks for Single Title:																	
	# copies _____																	
	# copies _____																	

Additional Information: \*\*Offer is not valid with any other sales offers, bids, quotes, coupons or discounts. This offer cannot be used toward purchases of gift certificates. This offer does not apply to curriculum, assessments & screening materials, "All About ECERS-R", "All About ITERS-R", and professional development. Discount will be applied to current catalog pricing in effect at time of order.

Please include any other categories below.

Company Name: Kaplan Early Learning Company

Bidder Info
Company Name: Kaplan Early Learning Company

Bid Item 2 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Non-print and Other Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$\_\_0\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17	
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
1	Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	No bid																
2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	No bid																
3	Audio Cassettes (music, educational, etc.)	No bid																
4	Books on DVD (Digital Files)	No bid																
5	CDs (music, audio, etc.)	15%**																
6	Compact Disc s	No bid																
7	eBooks (non-subscription based)	No bid																
8	Encyclopedias (Digital Versions)	No bid																
9	Maps, Globes, Atlases Charts	No bid																
10	Microform (microfiche and microfilm)	No bid																
11	Musical Scores	No bid																
12	Please include any other categories below.	No bid																
13	Sheet Music	No bid																
14	Slides	No bid																
15	Sound Recordings	No bid																
16	Video Tapes (feature film, educational, etc.)	No bid																

**PLEASE SPECIFY OTHERS BELOW:**

\*\*Offer is not valid with any other sales offers, bids, quotes, coupons or discounts. This offer cannot be used toward purchases of gift certificates. This offer does not apply to curriculum, assessments & screening materials, "All About ECERS-R", "All About ITERS-R", and professional development. Discount will be applied to current catalog p



<b>Bidder Info</b>
Company Name: LECTORUM PUBLICATIONS, INC.
Company Representative: ALEX CORREA

**Bid Item 1** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
Item	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A CLOTH BINDING</b>																	
Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
<b>B LIBRARY BINDING</b>																	
Discount per copy	*20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	*20%	*20%	N/A	8%
Volume Pricing-Price Breaks for Single Title:	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%	0%	N/A	8%
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
<b>C PAPERBACKS, QUALITY</b>																	
Discount per copy	*20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	*20%	*20%	N/A	8%
Volume Pricing-Price Breaks for Single Title:	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%	0%	N/A	8%
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
<b>E PREBOUND HARDBACKS</b>																	
Discount per copy	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	8%
Volume Pricing-Price Breaks for Single Title:	0%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%	0%	N/A	8%
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
# copies _____	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%

**Additional Information:**

Please include any other categories below.

<b>B LIBRARY BINDING</b>	*20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	*20%	*20%	N/A	8%
<b>C PREBOUND HARDBACKS</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
<b>D PREBOUND PAPERBACKS</b>	*20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	*20%	*20%	N/A	0%

\* The 20% discount we offer to schools is firm for the contract period and it is already reflected in our 2018 catalog. Publisher's list prices are subject to change, if so, changes will be reflected in our 2019 catalog prices.

<b>Bidder Info</b>
Company Name: LECTORUM PUBLICATIONS,INC.
Company Representative: ALEX CORREA

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

\* Additional pages can be added if needed.

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits	Marc data, barcode, spine label and pockets)	\$ 1.75
2	Cataloging & Processing (including shelf-ready books)	SHELF-READY PROCESSING -The automation kit that consists of MARC records, spine and barcode labels attached to the books is \$1.25 per book.	\$ 1.25
3	Machine Readable Cataloging (MARC) Records	Dewey/ Sears MARC record in MicroLIF or USMARC format with two user fields (bar code number and local call number) keyed and searched by author/title - \$0.90/ title.	\$ 0.90
4	Rebinding of Paperbacks	We can REBIND paperbacks for \$5.50 per book (this will take from 3 to 5 weeks.)	\$ 5.50
5	Customized Reports	Included with MARC Records	
6	Bibliographic Records	Included with service	
7	Security Tape	3M Tattle Tape - Attached- \$0.50	\$ 0.50



LIBRARY MATERIALS (CATALOG)

Barcode Label	The following options are available ONLY when ordering MARC record: • Bar code labels without label protectors - \$0.15/ label (One for each bar code number assigned)	\$	0.15
8			
<b>PLEASE SPECIFY OTHERS BELOW:</b>			
Catalog Kits	- Automation Kit (unattached) - \$1.10/kit (includes: Marc data, barcode & spine labels)	\$	1.10
Catalog Kits	- Automation Kit (attached) - \$1.25/ kit (includes: Marc data, barcode & spine labels)	\$	1.25
Catalog Kits	- Premium Automation Kit (unattached) \$1.50/ kit (includes: Marc data, barcode, spine label and pockets)	\$	1.50
Security Tape	3M Tattle Tape - Unattached- \$0.35	\$	0.35
Security Tape	3M Tattle Tape - Mylar Jacket- \$0.40	\$	0.40
Barcode Label	• Bar code label with protector affixed to book - \$0.25/book (Please indicate the desired placement(s) on your processed book)	\$	0.25

<b>Bidder Info</b>
Company Name: Mackin Educational Resources

**Bid Item 1** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17	
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A</b>	<b>CLOTH BINDING</b>																	
	Discount per copy	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	N/A	15%	15%	N/A	N/A	N/A	0%
	Volume Pricing-Price Breaks for Single Title:																	
# copies	25 - 99 copies	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%		17%	17%				
# copies	100+ copies	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%		19%	19%				
<b>B</b>	<b>LIBRARY BINDING</b>																	
	Discount per copy	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	N/A	15%	15%	N/A	N/A	N/A	0%
	Volume Pricing-Price Breaks for Single Title:																	
# copies	25 - 99 copies	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%		17%	17%				
# copies	100+ copies	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%		19%	19%				
<b>C</b>	<b>PAPERBACKS, QUALITY</b>																	
	Discount per copy	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	N/A	15%	15%	N/A	N/A	N/A	0%
	Volume Pricing-Price Breaks for Single Title:																	
# copies	25 - 99 copies	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%		17%	17%				
# copies	100+ copies	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%		19%	19%				
<b>E</b>	<b>PREBOUND HARDBACKS</b>																	
	Discount per copy	15%	15%	15%	15%	15%	15%	15%	15%	15%	15%	N/A	15%	15%	N/A	N/A	N/A	0%
	Volume Pricing-Price Breaks for Single Title:																	
# copies	25 - 99 copies	17%	17%	17%	17%	17%	17%	17%	17%	17%	17%		17%	17%				
# copies	100+ copies	19%	19%	19%	19%	19%	19%	19%	19%	19%	19%		19%	19%				

**Additional Information:**

Please include any other categories below.

Databases, online curriculums, makerspace products, digital audio, streaming video, and Playaway devices are excluded from these discounts.



<b>Bidder Info</b>
Company Name: Mackin Educational Resources

**Bid Item 2** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for **Non-print and Other Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$\_\_\_\_\_. Enter zero "0" if there is no charge.

Item	Description	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
		Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
1	Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	N/A	N/A	N/A	0%
2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	N/A	N/A	N/A	0%
3	Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	Books on DVD (Digital Files)	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	N/A	N/A	N/A	0%
5	CDs (music, audio, etc.)	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	N/A	N/A	N/A	0%
6	Compact Disc s	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	N/A	N/A	N/A	0%
7	eBooks (non-subscription based)	5%	5%	5%	5%	5%	5%	5%	5%	5%	N/A	N/A	5%	5%	N/A	N/A	N/A	0%
8	Encyclopedias (Digital Versions)	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	N/A	N/A	N/A	0%
9	Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10	Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11	Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12	Please include any other categories below.											N/A			N/A	N/A	N/A	
13	Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
14	Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15	Sound Recordings	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
16	Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

**PLEASE SPECIFY OTHERS BELOW:**

Databases, online curriculums, makerspace products, digital audio, streaming video, and Playaway devices are excluded from these discounts.

**Bidder Info**

**Company Name: Mackin Educational Resources**

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

**\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.**

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits	Please see attached Custom Catalog and Processing Form for available cataloging and processing items.	FREE: 1 barcode, 1 spine label, 1 reading program label, Mylar on jacketed books, MARC record
2	Cataloging & Processing (including shelf-ready books)	Please see attached Custom Catalog and Processing Form for available cataloging and processing items.	FREE: 1 barcode, 1 spine label, 1 reading program label, Mylar on jacketed books, MARC record
3	Machine Readable Cataloging (MARC) Records		FREE
4	Rebinding of Paperbacks	Rebinding charge is included in the cost of the prebound (MackinBound) book.	Included
5	Customized Reports		FREE
6	Bibliographic Records		N/A



LIBRARY MATERIALS (CATALOG)

<p>7 Security Tape</p>	<p>Varies 3M theft for books: \$0.39 3M theft for CDs and DVDs: \$1.30 Checkpoint theft \$0.39</p>
<p>8 Barcode Label</p> <p style="text-align: right;">One barcode is FREE; additional barcodes \$0.10 each</p>	<p>First label free; \$0.10 additional</p>
<p><b>PLEASE SPECIFY OTHERS BELOW:</b></p>	
<p>Please see attached Custom Catalog and Processing Form for additional available cataloging and processing items.</p>	

<b>Bidder Info</b>
Company Name: Mackin Educational Resources

**Bid Item 1** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for **Print Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$\_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 8	Item 16	Item 17
Item	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A CLOTH BINDING</b>																	
Discount per copy	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	N/A	8%	8%	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:																	
# copies 25 - 99 copies	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	N/A	10%	10%	N/A	N/A	N/A	N/A
# copies 100+ copies	12%	12%	12%	12%	12%	12%	12%	12%	12%	12%	N/A	12%	12%	N/A	N/A	N/A	N/A
<b>B LIBRARY BINDING</b>																	
Discount per copy	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	N/A	8%	8%	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:																	
# copies 25 - 99 copies	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	N/A	10%	10%	N/A	N/A	N/A	N/A
# copies 100+ copies	12%	12%	12%	12%	12%	12%	12%	12%	12%	12%	N/A	12%	12%	N/A	N/A	N/A	N/A
<b>C PAPERBACKS, QUALITY</b>																	
Discount per copy	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	N/A	8%	8%	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:																	
# copies 25 - 99 copies	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	N/A	10%	10%	N/A	N/A	N/A	N/A
# copies 100+ copies	12%	12%	12%	12%	12%	12%	12%	12%	12%	12%	N/A	12%	12%	N/A	N/A	N/A	N/A
<b>E PREBOUND HARDBACKS</b>																	
Discount per copy	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	N/A	8%	8%	N/A	N/A	N/A	0%
Volume Pricing-Price Breaks for Single Title:																	
# copies 25 - 99 copies	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	N/A	10%	10%	N/A	N/A	N/A	N/A
# copies 100+ copies	12%	12%	12%	12%	12%	12%	12%	12%	12%	12%	N/A	12%	12%	N/A	N/A	N/A	N/A
<b>Additional Information:</b>																	
Please include any other categories below.																	

We are offering an ADDITIONAL 8% discount off Mackin.com (which is already discounted up to 45% off List price) on PRINT BOOKS, an ADDITIONAL 3% on AV ITEMS, and an ADDITIONAL 5% on EBOOKS. Databases, online curriculums, makerspace products, digital audio, streaming video, and Playaway devices are excluded from these additional discounts.

<b>Bidder Info</b>
Company Name: Mackin Educational Resources

**Bid Item 2** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for **Non-print and Other Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$\_\_\_\_\_. Enter zero "0" if there is no charge.

Item	Description	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
		Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
1	Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	N/A	N/A	N/A	0%
2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	N/A	N/A	N/A	0%
3	Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	Books on DVD (Digital Files)	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	N/A	N/A	N/A	0%
5	CDs (music, audio, etc.)	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	N/A	N/A	N/A	0%
6	Compact Disc s	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	N/A	N/A	N/A	0%
7	eBooks (non-subscription based)	5%	5%	5%	5%	5%	5%	5%	5%	5%	N/A	N/A	5%	5%	N/A	N/A	N/A	0%
8	Encyclopedias (Digital Versions)	3%	3%	3%	3%	3%	3%	3%	3%	3%	N/A	N/A	3%	3%	N/A	N/A	N/A	0%
9	Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10	Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11	Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12	Please include any other categories below.																	
13	Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
14	Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15	Sound Recordings	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
16	Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

**PLEASE SPECIFY OTHERS BELOW:**

We are offering an ADDITIONAL 8% discount off Mackin.com (which is already discounted up to 45% off List price) on PRINT BOOKS, an ADDITIONAL 3% on AV ITEMS, and an ADDITIONAL 5% on EBOOKS. Databases, online curriculums, makerspace products, digital audio, streaming video, and Playaway devices are excluded from these additional discounts.

**Bidder Info**

Company Name: Mackin Educational Resources

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

\* Additional pages can be added if needed.

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits	Please see attached Custom Catalog and Processing Form for available cataloging and processing items.	FREE: 1 barcode, 1 spine label, 1 reading program label, Mylar on jacketed books, MARC record
2	Cataloging & Processing (including shelf-ready books)	Please see attached Custom Catalog and Processing Form for available cataloging and processing items.	FREE: 1 barcode, 1 spine label, 1 reading program label, Mylar on jacketed books, MARC record
3	Machine Readable Cataloging (MARC) Records		FREE
4	Rebinding of Paperbacks	Rebinding charge is included in the cost of the prebound (MackinBound) book.	Included
5	Customized Reports		FREE
6	Bibliographic Records		N/A
7	Security Tape		Varies 3M theft for books: \$0.39 3M theft for CDs and DVDs: \$1.30 Checkpoint theft \$0.39



8	Barcode Label	One barcode is FREE; additional barcodes \$0.10 each
		First label free; \$0.10 additional
<b>PLEASE SPECIFY OTHERS BELOW:</b>		
Please see attached Custom Catalog and Processing Form for additional available cataloging and processing items.		



<b>Bidder Info</b>
Company Name: Mason Crest an Imprint of National Highlights, Inc. (DBA)

**Bid Item 1** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Print Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$\_\_\_0\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17	
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A</b>	<b>CLOTH BINDING</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Discount per copy																	
	Volume Pricing-Price Breaks for Single Title:																	
	# copies _____																	
	# copies _____																	
<b>B</b>	<b>LIBRARY BINDING</b>	N/A	20%	20%	20%	20%	20%	20%	20%	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
	Discount per copy	N/A	20%	20%	20%	20%	20%	20%	20%	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
	Volume Pricing-Price Breaks for Single Title:																	
	# copies _____																	
	# copies _____																	
<b>C</b>	<b>PAPERBACKS, QUALITY</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Discount per copy																	
	Volume Pricing-Price Breaks for Single Title:																	
	# copies _____																	
	# copies _____																	
<b>E</b>	<b>PREBOUND HARDBACKS</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
	Discount per copy																	
	Volume Pricing-Price Breaks for Single Title:																	
	# copies _____																	
	# copies _____																	

**Additional Information:**  
Please include any other categories below.

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Bidder Info
Company Name: Mason Crest an Imprint of National Highlights, Inc. (DBA)

**Bid Item 2** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Non-print and Other Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$\_\_0\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17	
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
1	Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3	Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	Books on DVD (Digital Files)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	CDs (music, audio, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Compact Disc s	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7	eBooks (non-subscription based)	20%	20%	20%	20%	20%	20%	20%	20%	20%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	0%
8	Encyclopedias (Digital Versions)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
9	Maps, Globes, Atlases Charts	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10	Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11	Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12	Please include any other categories below.	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
13	Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
14	Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15	Sound Recordings	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
16	Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

PLEASE SPECIFY OTHERS BELOW:



Bidder Info
Company Name: Mason Crest an Imprint of National Highlights, Inc. (DBA)
Company Representative: Grace Baffa

**Bid Item 3** shall be awarded to multiple awardees offering the lowest price who are responsive and responsible, meeting all specifications, terms and conditions. SBBC reserves the right to award in ANY combination that will serve the interests of the District.

\* Pricing shall be expressed in specific monetary amounts, NOT percentages. Bidders shall identify, define, and provide a short description of additional service(s) offered.

\* Additional pages can be added if needed.

Item #	Service	Brief Description	Amount Charged
1	Catalog Kits		Free
2	Cataloging & Processing (including shelf-ready books)		Free
3	Machine Readable Cataloging (MARC) Records		Free
4	Rebinding of Paperbacks		Free
5	Customized Reports		Free
6	Bibliographic Records		Free
7	Security Tape		Free
8	Barcode Label		Free
PLEASE SPECIFY OTHERS BELOW:			

Bidder Info
Company Name: The Library Store, Inc.

**Bid Item 2** shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a **SINGLE-FIXED PERCENTAGE** off Publisher's List Price for **Non-print and Other Publications**.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

		Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
Item	Description	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
1	Audio Books Abridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
2	Audio Books Unabridged - Tape/CD/DVD/MP3/MP4 Format	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3	Audio Cassettes (music, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
4	Books on DVD (Digital Files)	<b>25% off MSRP</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
5	CDs (music, audio, etc.)	<b>25% off MSRP</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
6	Compact Disc s	<b>25% off MSRP</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
7	eBooks (non-subscription based)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
8	Encyclopedias (Digital Versions)	<b>25% off MSRP</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
9	Maps, Globes, Atlases Charts	<b>25% off MSRP</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
10	Microform (microfiche and microfilm)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
11	Musical Scores	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
12	Please include any other categories below.	<b>25% off MSRP</b>	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
13	Sheet Music	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
14	Slides	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
15	Sound Recordings	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
16	Video Tapes (feature film, educational, etc.)	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

PLEASE SPECIFY OTHERS BELOW:

25% off MSRP including Free Shipping on full line catalog with \$50 minimum purchase.

Bidder Info
The Rosen Publishing Group Inc

Bid Item 1 shall be awarded to all responsive and responsible Bidders meeting all specifications, terms and conditions offering a SINGLE-FIXED PERCENTAGE off Publisher's List Price for Print Publications.

If not bidding an item, enter "N/A" in the appropriate cell.

For Item 17, Net Publications (handling charge) per order, if applicable, should be listed as follows: \$ \_\_\_\_\_. Enter zero "0" if there is no charge.

	Item 1	Item 2	Item 3	Item 4	Item 5	Item 6	Item 7	Item 8	Item 9	Item 10	Item 11	Item 12	Item 13	Item 14	Item 15	Item 16	Item 17
Item	Trade	Non-Trade	Scientific/ Medical	Technical	Law	Business/ Economics/ Financial	Social Science/ Humanities	Governmental	Reference/ Encyclopedia	Braille	Handbooks	University Press Publications	Society or Association Publications	Foreign Publications	Foreign Publications2	Out of Print Books	Net Handling Charge
<b>A CLOTH BINDING</b>																	
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	
<b>B LIBRARY BINDING</b>																	
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	
<b>C PAPERBACKS, QUALITY</b>																	
Discount per copy	15%	15%	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	15%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	
<b>E PREBOUND HARDBACKS</b>																	
Discount per copy	25%	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	N/A	N/A	N/A	N/A	N/A	N/A	25%	0%
Volume Pricing-Price Breaks for Single Title:	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
# copies _____																	
# copies _____																	

**Additional Information:**  
Please include any other categories below.



**Bidder Info**

The Rosen Publishing Group Inc

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6	Bibliographic Records		\$ -
7	Security Tape		\$ -
8	Barcode Label		\$ -
PLEASE SPECIFY OTHERS BELOW:			
FREE SHIPPING AND FREE PROCESSING			